

**YOUR REPAIR SHOP**  
 123 MAIN STREET  
 ANYTOWN, MN 55555  
 Phone - 612-123-1234 Fax - 612-123-1235

**Tire Margin Mix By Service Writer (Detail)**

Report Date: 7/28/2005 5:18 pm

For Dates From **1/1/2005** To **7/28/2005**

Grouping and Sorting

a) Manufacturer - alphabetical; b) Service Writer - alphabetical; c) Date; d) Invoice Number  
 (not in descending order of sales)

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>Manufacturer Not Assigned</b>										
<b>Freman, Robert</b>										
02-10-05	24386	#357-964-170	255/85/16 REPUBLIC (TRAIL MARK APR) RWL	1	130.00	98.59	130.00	98.59	31.41	24.16%
<b>Totals for Freman, Robert</b>				<b>1</b>	<b>130.00</b>	<b>98.59</b>	<b>130.00</b>	<b>98.59</b>	<b>31.41</b>	<b>24.16%</b>
<b>Lanley, Corey</b>										
02-18-05	24940	USED	USED P195/65R15 MICHELIN	1	20.00	0.01	20.00	0.01	19.99	99.95%
<b>Totals for Lanley, Corey</b>				<b>1</b>	<b>20.00</b>	<b>0.01</b>	<b>20.00</b>	<b>0.01</b>	<b>19.99</b>	<b>99.95%</b>
<b>Newman, Jesse</b>										
01-28-05	23692	USED	USED TIRE	1	20.00	0.01	20.00	0.01	19.99	99.95%
01-05-05	21639	61MISC	P235/55R17 PERELLI P ZERO NERO	4	149.99	136.38	599.96	545.52	54.44	9.07%
02-22-05	24676	215/35/18	215/35/18 NANKING ULTRA SPORT N/S II	1	115.00	85.00	115.00	85.00	30.00	26.09%
<b>Totals for Newman, Jesse</b>				<b>6</b>	<b>284.99</b>	<b>221.39</b>	<b>734.96</b>	<b>630.53</b>	<b>104.43</b>	<b>14.21%</b>
<b>Totals for Mfr Manufacturer Not Assigned</b>				<b>8</b>	<b>434.99</b>	<b>319.99</b>	<b>884.96</b>	<b>729.13</b>	<b>155.83</b>	<b>17.61%</b>

**BFG - Bfgoodrich**

**Florek, Carl**

01-10-05	22469	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	2	78.99	59.00	157.98	118.00	39.98	25.31%
01-13-05	22720	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	4	70.99	48.25	283.96	193.00	90.96	32.03%
01-13-05	22734	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	2	54.95	49.46	109.90	98.92	10.98	9.99%
01-19-05	23078	95210	ZBFG 35X12.50R15LT C A/T T/A KO RWL 40K	1	155.99	135.51	155.99	135.51	20.48	13.13%
01-20-05	23177	68417	ABFGTTAT P205/60R16 T TRACTION T/A BLK 70K	4	74.99	58.49	299.96	233.96	66.00	22.00%
01-07-05	22341	72123	ABFGCP P215/65R16 CONTROL PLUS 98T 65K	4	79.99	54.34	319.96	217.36	102.60	32.07%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BFG - Bgoodrich (continued)</b>										
01-08-05	22436	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	4	70.99	47.41	283.96	189.64	94.32	33.22%
01-08-05	22455	77769	ABFGTTHA P235/60R16 H TRACTION T/A BLK 60K	4	95.38	90.61	381.52	362.44	19.08	5.00%
02-12-05	24575	58232	ABFGTTHA 205/60R15 H TRACTION T/A BLK 60K	2	76.99	58.30	153.98	116.60	37.38	24.28%
02-04-05	24040	68417	ABFGTTAT P205/60R16 T TRACTION T/A BLK 70K	-4	74.99	57.32	-299.96	-229.28	-70.68	-23.56%
03-01-05	25559	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	3	78.99	59.00	236.97	177.00	59.97	25.31%
<b>Totals for Florek, Carl</b>				<b>26</b>	<b>913.24</b>	<b>717.69</b>	<b>2,084.22</b>	<b>1,613.15</b>	<b>471.07</b>	<b>22.60%</b>
<b>Freman, Robert</b>										
01-17-05	22898	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	2	72.99	49.46	145.98	98.92	47.06	32.24%
01-17-05	22898	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	2	0.00	49.46	0.00	98.92	-98.92	0.00%
01-19-05	23124	68417	ABFGTTAT P205/60R16 T TRACTION T/A BLK 70K	4	74.99	57.32	299.96	229.28	70.68	23.56%
01-02-05	22040	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	4	78.99	59.00	315.96	236.00	79.96	25.31%
01-25-05	23468	61970	ZBFGTTHA 215/60R15 H TRACTION T/A BLK 60K	4	80.99	62.39	323.96	249.56	74.40	22.97%
02-15-05	24731	80226	ABFGTTAT P225/60R16 T TRACTION T/A BLK 70K	4	85.99	65.99	343.96	263.96	80.00	23.26%
02-18-05	24872	81547	ZBFGTTAT P215/60R15 T TRACTION T/A BLK 70K	4	73.99	59.30	295.96	237.20	58.76	19.85%
02-23-05	25217	53425	BFGTTHA P215/60R16 H TRACTION T/A BLK 60K	4	100.99	81.69	403.96	326.76	77.20	19.11%
02-24-05	25250	80226	ABFGTTAT P225/60R16 T TRACTION T/A BLK 70K	4	85.99	65.99	343.96	263.96	80.00	23.26%
<b>Totals for Freman, Robert</b>				<b>32</b>	<b>654.92</b>	<b>550.60</b>	<b>2,473.70</b>	<b>2,004.56</b>	<b>469.14</b>	<b>18.97%</b>
<b>Lanley, Corey</b>										
01-08-05	22463	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	1	78.99	59.00	78.99	59.00	19.99	25.31%
<b>Totals for Lanley, Corey</b>				<b>1</b>	<b>78.99</b>	<b>59.00</b>	<b>78.99</b>	<b>59.00</b>	<b>19.99</b>	<b>25.31%</b>
<b>Maddox, Don</b>										
01-10-05	22559	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	2	56.00	47.41	112.00	94.82	17.18	15.34%
01-10-05	22573	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	4	78.99	59.00	315.96	236.00	79.96	25.31%
01-11-05	22617	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	2	78.99	59.00	157.98	118.00	39.98	25.31%
01-11-05	22640	80226	ABFGTTAT P225/60R16 T TRACTION T/A BLK 70K	2	85.99	65.99	171.98	131.98	40.00	23.26%
01-14-05	22810	93937	ZBFG P215/50R16 V COMP T/A VR4 BLK NW	1	138.99	111.01	138.99	111.01	27.98	20.13%
01-14-05	22822	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	2	56.00	47.41	112.00	94.82	17.18	15.34%
01-17-05	23011	47075	ABFGTTHA 185/65R14 H TRACTION T/A BLK 60K	2	72.99	54.21	145.98	108.42	37.56	25.73%
01-18-05	23071	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	1	72.99	49.46	72.99	49.46	23.53	32.24%
01-18-05	23085	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	4	72.99	49.46	291.96	197.84	94.12	32.24%
01-20-05	23184	94967	ABFGTTHA 205/55R16 H TRACTION T/A BLK 60K	2	99.99	81.37	199.98	162.74	37.24	18.62%
01-24-05	23430	75595	ZBFG 33X10.50R15LT C A/T T/A KO RWL 40K	1	135.99	124.47	135.99	124.47	11.52	8.47%
01-27-05	23620	60007	BFGTTHA 225/55R16 BFG TRACTION TA H	1	113.99	93.84	113.99	93.84	20.15	17.68%
01-29-05	23746	99917	ABFGTTHA 195/60R15 H TRACTION T/A BLK 60K	1	72.99	54.65	72.99	54.65	18.34	25.13%
02-01-05	23870	49050	ABFGCP P215/70R15 CONTROL PLUS 97S 65K	4	69.99	52.19	279.96	208.76	71.20	25.43%
02-10-05	24430	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	4	59.89	49.46	239.56	197.84	41.72	17.42%
02-15-05	24723	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	2	70.99	47.41	141.98	94.82	47.16	33.22%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BFG - Bfgoodrich (continued)</b>										
02-15-05	24737	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	4	70.99	48.25	283.96	193.00	90.96	32.03%
02-22-05	25169	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	2	72.99	49.46	145.98	98.92	47.06	32.24%
02-04-05	24074	99917	ABFGTTHA 195/60R15 H TRACTION T/A BLK 60K	4	48.99	54.65	195.96	218.60	-22.64	-11.55%
02-05-05	24138	49050	ABFGCP P215/70R15 CONTROL PLUS 97S 65K	2	69.99	52.19	139.98	104.38	35.60	25.43%
02-05-05	24152	93437	ZBFGCP P185/65R15 CONTROL PLUS 86T 65K	2	66.99	45.28	133.98	90.56	43.42	32.41%
02-09-05	24361	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	2	72.99	49.46	145.98	98.92	47.06	32.24%
<b>Totals for Maddox, Don</b>				<b>51</b>	<b>1,740.70</b>	<b>1,345.63</b>	<b>3,750.13</b>	<b>2,883.85</b>	<b>866.28</b>	<b>23.10%</b>
<b>Newman, Jesse</b>										
01-11-05	22608	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	4	60.00	48.25	240.00	193.00	47.00	19.58%
01-13-05	22703	95144	ZBFG P265/70R15 S LONG TRL T/A BLK 50K	4	113.99	92.79	455.96	371.16	84.80	18.60%
01-13-05	22704	94866	ZBFGCP P175/70R13 CONTROL PLUS 82S 65K	1	53.99	45.23	53.99	45.23	8.76	16.23%
01-15-05	22829	75595	ZBFG 33X10.50R15LT C A/T T/A KO RWL 40K	1	135.99	124.47	135.99	124.47	11.52	8.47%
01-19-05	23149	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	2	70.99	48.25	141.98	96.50	45.48	32.03%
01-23-05	23360	66132	ABFGTTAT P225/55R17 T TRACTION T/A BLK 70K	4	89.99	70.52	359.96	282.08	77.88	21.64%
01-26-05	23355	88226	ZBFG P245/75R16 T LONG TRL T/A OWL 50K	2	104.99	87.97	209.98	175.94	34.04	16.21%
01-26-05	23563	93720	ABFGCP P205/75R14 CONTROL PLUS 95S 65K	2	62.99	47.00	125.98	94.00	31.98	25.38%
01-03-05	22063	43462	ABFGCP P185/65R14 CONTROL PLUS 85T 65K	2	65.99	43.08	131.98	86.16	45.82	34.72%
01-31-05	23848	58232	ABFGTTHA 205/60R15 H TRACTION T/A BLK 60K	2	76.99	58.30	153.98	116.60	37.38	24.28%
01-05-05	22211	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	2	70.99	47.41	141.98	94.82	47.16	33.22%
01-07-05	22216	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	4	78.99	59.00	315.96	236.00	79.96	25.31%
01-07-05	22334	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	4	70.99	47.41	283.96	189.64	94.32	33.22%
01-09-05	21990	55170	ABFGCP P195/70R14 CONTROL PLUS 90S 65K	2	64.99	45.90	129.98	91.80	38.18	29.37%
02-12-05	24573	49050	ABFGCP P215/70R15 CONTROL PLUS 97S 65K	2	69.99	52.19	139.98	104.38	35.60	25.43%
02-20-05	25023	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	1	0.00	59.00	0.00	59.00	-59.00	0.00%
02-20-05	25035	58232	ABFGTTHA 205/60R15 H TRACTION T/A BLK 60K	2	76.99	58.30	153.98	116.60	37.38	24.28%
02-03-05	24025	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	4	78.99	59.00	315.96	236.00	79.96	25.31%
<b>Totals for Newman, Jesse</b>				<b>45</b>	<b>1,347.84</b>	<b>1,094.07</b>	<b>3,491.60</b>	<b>2,713.38</b>	<b>778.22</b>	<b>22.29%</b>
<b>Non Profit, Sales</b>										
01-10-05	22562	43462	ABFGCP P185/65R14 CONTROL PLUS 85T 65K	1	0.00	43.08	0.00	43.08	-43.08	0.00%
01-28-05	23646	49050	ABFGCP P215/70R15 CONTROL PLUS 97S 65K	6	52.19	52.19	313.14	313.14	0.00	0.00%
02-15-05	24707	62571	ABFGCP P225/60R16 CONTROL PLUS 97T 65K	12	59.00	59.00	708.00	708.00	0.00	0.00%
02-23-05	25218	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	2	48.25	48.25	96.50	96.50	0.00	0.00%
02-23-05	25218	66132	ABFGTTAT P225/55R17 T TRACTION T/A BLK 70K	2	70.52	70.52	141.04	141.04	0.00	0.00%
02-23-05	25218	66888	ABFGCP P195/65R15 CONTROL PLUS 89T 65K	7	47.41	47.41	331.87	331.87	0.00	0.00%
<b>Totals for Non Profit, Sales</b>				<b>30</b>	<b>277.37</b>	<b>320.45</b>	<b>1,590.55</b>	<b>1,633.63</b>	<b>-43.08</b>	<b>-2.71%</b>
<b>Swift, Joe</b>										
01-22-05	23322	58232	ABFGTTHA 205/60R15 H TRACTION T/A BLK 60K	4	76.99	58.30	307.96	233.20	74.76	24.28%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BFG - Bfgoodrich (continued)</b>										
01-05-05	21844	96086	ZBFG P215/60R15 S TOUR T/A SR4 BLK NW	1	70.00	52.38	70.00	52.38	17.62	25.17%
02-01-05	23916	62291	ABFGTTHA 195/65R15 H TRACTION T/A BLK 60K	4	76.99	59.19	307.96	236.76	71.20	23.12%
02-11-05	24467	95179	ABFGCP P205/70R15 CONTROL PLUS 95S 65K	2	57.00	48.25	114.00	96.50	17.50	15.35%
02-19-05	25008	68417	ABFGTTAT P205/60R16 T TRACTION T/A BLK 70K	2	74.99	57.32	149.98	114.64	35.34	23.56%
02-22-05	25164	91412	ABFGCP P205/65R15 CONTROL PLUS 92T 65K	4	58.00	49.46	232.00	197.84	34.16	14.72%
02-03-05	24008	60007	BFGTTHA 225/555R16 BFG TRACTION TA H	1	105.99	93.84	105.99	93.84	12.15	11.46%
<b>Totals for Swift, Joe</b>				<b>18</b>	<b>519.96</b>	<b>418.74</b>	<b>1,287.89</b>	<b>1,025.16</b>	<b>262.73</b>	<b>20.40%</b>
<b>Totals for Mfr BFG - Bfgoodrich</b>				<b>203</b>	<b>5,533.02</b>	<b>4,506.18</b>	<b>14,757.08</b>	<b>11,932.73</b>	<b>2,824.35</b>	<b>19.14%</b>
<b>BRI - Bridgestone</b>										
<b>Florek, Carl</b>										
01-17-05	23005	062-324	BDAT 215/70R16 DUELER A/T (D693) 99S BW 50K	1	112.99	80.14	112.99	80.14	32.85	29.07%
01-19-05	23160	024-778	BG9 205/60R15 POTENZA G 009 91H BW 50k	4	88.99	55.49	355.96	221.96	134.00	37.64%
01-22-05	23254	024-999	BG9 225/60R16 POTENZA G 009 98H BW 50k	4	96.99	65.72	387.96	262.88	125.08	32.24%
01-25-05	23462	109-320	BLST P215/60R15 TURANZA LS-T 93T BW 80K	4	98.99	70.54	395.96	282.16	113.80	28.74%
01-03-05	22051	110-264	BDAR P265/70R17 DUELER A/T REVO 113S OWL 50K	4	163.99	121.90	655.96	487.60	168.36	25.67%
01-04-05	22128	024-710	BG9 195/65R15 POTENZA G 009 91H BW 50k	1	76.99	49.48	76.99	49.48	27.51	35.73%
01-05-05	22231	026-308	BISE P195/65R14 INSIGNIA SE200 88S BW 65K	4	59.99	44.09	239.96	176.36	63.60	26.50%
01-07-05	22337	001-301	AZBISE P215/60R16 INSIGNIA SE200 94S BW 65K	2	74.99	55.09	149.98	110.18	39.80	26.54%
01-08-05	22417	110-094	BDAR P235/70R15 DUELER A/T REVO 102S OWL 50K	4	126.99	94.92	507.96	379.68	128.28	25.25%
01-08-05	22434	026-376	AZBISE P215/65R15 INSIGNIA SE200 95S BW 65K	4	69.99	51.05	279.96	204.20	75.76	27.06%
01-09-05	22510	105-503	BDAT P265/75R16 DUELER A/T (D693) OWL 50K	4	107.99	84.84	431.96	339.36	92.60	21.44%
02-12-05	24538	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	2	86.99	52.91	173.98	105.82	68.16	39.18%
02-13-05	24611	024-778	BG9 205/60R15 POTENZA G 009 91H BW 50k	4	88.99	55.49	355.96	221.96	134.00	37.64%
02-13-05	24616	024-727	BG9 205/65R15 POTENZA G 009 94H BW 50k	4	86.99	57.10	347.96	228.40	119.56	34.36%
02-17-05	24829	024-710	BG9 195/65R15 POTENZA G 009 91H BW 50k	1	85.99	54.80	85.99	54.80	31.19	36.27%
02-27-05	25452	024-710	BG9 195/65R15 POTENZA G 009 91H BW 50k	4	85.99	54.80	343.96	219.20	124.76	36.27%
02-28-05	25445	001-301	AZBISE P215/60R16 INSIGNIA SE200 94S BW 65K	4	84.99	59.54	339.96	238.16	101.80	29.94%
<b>Totals for Florek, Carl</b>				<b>55</b>	<b>1,598.83</b>	<b>1,107.90</b>	<b>5,243.45</b>	<b>3,662.34</b>	<b>1,581.11</b>	<b>30.15%</b>
<b>Freman, Robert</b>										
01-14-05	22852	062-278	BDAT P235/70R15 DUELER A/T (D693) OWL 50K	2	87.06	82.91	174.12	165.82	8.30	4.77%
01-16-05	22955	062-227	BDAT P225/75R15 DUELER A/T (D693) OWL 50K	4	99.99	74.60	399.96	298.40	101.56	25.39%
01-19-05	23096	110-213	BDAR P265/70R16 DUELER A/T REVO 111S OWL 50K	4	149.99	118.65	599.96	474.60	125.36	20.89%
01-19-05	23150	110-051	BDAR P235/75R15 DUELER A/T REVO 105S OWL 50K	4	118.99	92.94	475.96	371.76	104.20	21.89%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BRI - Bridgestone (continued)</b>										
01-02-05	22021	109-118	BLST P205/70R15 TURANZA LS-T 95T LW 80K	1	104.99	66.50	104.99	66.50	38.49	36.66%
01-21-05	23271	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	2	55.00	52.91	110.00	105.82	4.18	3.80%
01-24-05	23451	156-256	BDAR LT265/75R16 DUELER A/T REVO 6 OWL 50K	4	159.99	132.89	639.96	531.56	108.40	16.94%
01-04-05	22147	024-710	BG9 195/65R15 POTENZA G 009 91H BW 50k	3	76.99	49.48	230.97	148.44	82.53	35.73%
01-05-05	22246	026-257	AZBISE P175/65R14 INSIGNIA SE200 81S BW 65K	1	56.99	41.51	56.99	41.51	15.48	27.16%
02-14-05	24697	024-999	BG9 225/60R16 POTENZA G 009 98H BW 50k	1	96.99	65.72	96.99	65.72	31.27	32.24%
02-19-05	24999	108-847	ZBLST P195/70R14 TURANZA LS-T 90T BW 80K	4	83.99	59.01	335.96	236.04	99.92	29.74%
02-25-05	25330	024-999	BG9 225/60R16 POTENZA G 009 98H BW 50k	4	96.99	65.72	387.96	262.88	125.08	32.24%
02-28-05	25454	109-290	BLST P205/60R15 TURANZA LS-T 90T BW 80K	1	92.99	65.59	92.99	65.59	27.40	29.47%
02-04-05	24093	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	4	86.99	52.91	347.96	211.64	136.32	39.18%
<b>Totals for Freman, Robert</b>				<b>39</b>	<b>1,367.94</b>	<b>1,021.34</b>	<b>4,054.77</b>	<b>3,046.28</b>	<b>1,008.49</b>	<b>24.87%</b>
<b>Lanley, Corey</b>										
01-10-05	22570	026-206	AZBISE P205/70R15 INSIGNIA SE200 95S WS 65K	1	59.99	43.62	59.99	43.62	16.37	27.29%
01-14-05	22709	108-227	BEL42T P215/65R16 TURANZA EL42 (TR) 98T BW OE	1	115.99	85.54	115.99	85.54	30.45	26.25%
01-19-05	23158	062-316	BDAT P245/75R16 DUELER A/T (D693) OWL 50K	4	117.99	85.99	471.96	343.96	128.00	27.12%
01-08-05	22415	062-235	BDAT P235/75R15 DUELER A/T (D693) OWL 50K	2	101.99	71.94	203.98	143.88	60.10	29.46%
01-08-05	22420	110-191	BDAR P245/70R16 DUELER A/T REVO 106S OWL 50K	4	138.99	105.35	555.96	421.40	134.56	24.20%
02-10-05	24451	109-118	BLST P205/70R15 TURANZA LS-T 95T LW 80K	4	92.99	69.29	371.96	277.16	94.80	25.49%
02-19-05	24982	156-256	BDAR LT265/75R16 DUELER A/T REVO 6 OWL 50K	4	159.99	132.89	639.96	531.56	108.40	16.94%
02-02-05	23984	026-461	AZBISE P205/55R16 INSIGNIA SE200 89S BW 65K	2	89.99	65.60	179.98	131.20	48.78	27.10%
02-23-05	25249	109-045	BLST P195/60R15 TURANZA LS-T 87T BW 80K	2	89.99	62.61	179.98	125.22	54.76	30.43%
02-05-05	24155	025-016	BG9 205/55R16 POTENZA G 009 91H BW 50k	4	111.99	80.02	447.96	320.08	127.88	28.55%
<b>Totals for Lanley, Corey</b>				<b>28</b>	<b>1,079.90</b>	<b>802.85</b>	<b>3,227.72</b>	<b>2,423.62</b>	<b>804.10</b>	<b>24.91%</b>
<b>Maddox, Don</b>										
01-11-05	22634	109-010	BLST P185/65R15 TURANZA LS-T 86T BW 80K	4	90.99	58.84	363.96	235.36	128.60	35.33%
01-02-05	22041	109-347	BLST P215/65R16 TURANZA LS-T 98T BW 80K	2	113.99	72.70	227.98	145.40	82.58	36.22%
01-20-05	23191	156-248	BDAR LT245/75R16 DUELER A/T REVO 10 OWL 50K	2	159.99	130.27	319.98	260.54	59.44	18.58%
01-30-05	23774	112-011	BLST P195/65R14 TURANZA LS-T 88T BW 80K	1	0.00	60.01	0.00	60.01	-60.01	0.00%
01-31-05	23816	108-227	BEL42T P215/65R16 TURANZA EL42 (TR) 98T BW OE	1	115.99	85.54	115.99	85.54	30.45	26.25%
01-04-05	22142	026-376	AZBISE P215/65R15 INSIGNIA SE200 95S BW 65K	2	69.99	51.05	139.98	102.10	37.88	27.06%
01-04-05	22195	024-965	ABG9 205/50R15 POTENZA G 009 86H BW 50K	1	47.26	68.50	47.26	68.50	-21.24	-44.94%
01-04-05	22196	062-871	ABBZ 195/60R15 BLIZZAK WS-50 SNOW	4	101.99	72.10	407.96	288.40	119.56	29.31%
01-06-05	22312	156-337	BDAR LT285/75R16 DUELER A/T REVO 8 OWL 50K	4	182.00	141.97	728.00	567.88	160.12	21.99%
02-17-05	24857	105-503	BDAT P265/75R16 DUELER A/T (D693) OWL 50K	1	124.99	92.97	124.99	92.97	32.02	25.62%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BRI - Bridgestone (continued)</b>										
02-22-05	25127	062-367	BDAT P255/70R16 DUELER A/T (D693) OWL 50K	4	127.99	95.17	511.96	380.68	131.28	25.64%
02-22-05	25154	086-495	B92 P225/50R17 POTENZA RE92 93V BW NW	2	216.99	160.63	433.98	321.26	112.72	25.97%
02-26-05	25365	109-320	BLST P215/60R15 TURANZA LS-T 93T BW 80K	4	98.99	70.54	395.96	282.16	113.80	28.74%
02-05-05	23933	017-706	ZBNS P195/60R15 POTENZA RE92 87H BW	1	83.99	61.73	83.99	61.73	22.26	26.50%
02-05-05	24171	298-549	BDAT LT235/75R15 DUELER A/T (D693) 6 OWL 50K	4	82.99	88.66	331.96	354.64	-22.68	-6.83%
02-07-05	24294	108-227	BEL42T P215/65R16 TURANZA EL42 (TR) 98T BW OE	1	115.99	85.54	115.99	85.54	30.45	26.25%
<b>Totals for Maddox, Don</b>				<b>38</b>	<b>1,734.13</b>	<b>1,396.22</b>	<b>4,349.94</b>	<b>3,392.71</b>	<b>957.23</b>	<b>22.01%</b>
<b>Newman, Jesse</b>										
01-12-05	22637	156-337	BDAR LT285/75R16 DUELER A/T REVO 8 OWL 50K	4	172.99	141.97	691.96	567.88	124.08	17.93%
01-14-05	22819	156-302	BDAR LT265/75R16 DUELER A/T REVO 10 OWL 50K	4	174.99	145.71	699.96	582.84	117.12	16.73%
01-14-05	22819	156-337	BDAR LT285/75R16 DUELER A/T REVO 8 OWL 50K	-4	172.99	146.22	-691.96	-584.88	-107.08	-15.47%
01-15-05	22731	065-315	ZBNS P205/60R16 POTENZA RE92 91H BW	3	109.99	81.85	329.97	245.55	84.42	25.58%
01-20-05	23209	024-982	BG9 215/60R16 POTENZA G 009 95H BW 50k	4	95.99	64.26	383.96	257.04	126.92	33.06%
01-22-05	23288	109-789	BLSH P205/60R16 TURANZA LS-H 91H BW 50K	3	136.99	98.48	410.97	295.44	115.53	28.11%
01-22-05	23301	109-045	ABLST P195/60R15 TURANZA LS-T 87T BW 80K	4	89.99	62.61	359.96	250.44	109.52	30.43%
01-22-05	23329	024-727	BG9 205/65R15 POTENZA G 009 94H BW 50k	2	86.99	57.10	173.98	114.20	59.78	34.36%
01-22-05	23333	108-790	BLST P185/65R14 TURANZA LS-T 85T BW 80K	4	87.99	59.40	351.96	237.60	114.36	32.49%
01-23-05	23316	109-029	BLST P195/65R15 TURANZA LS-T 89T BW 80K	4	90.99	63.26	363.96	253.04	110.92	30.48%
01-23-05	23366	025-101	BG9 215/55R16 POTENZA G 009 93H BW 50k	4	121.99	83.77	487.96	335.08	152.88	31.33%
01-03-05	21764	110-957	ZBBZ 225/50R17 BLIZZAK WS-50 SNOW	4	161.99	134.17	647.96	536.68	111.28	17.17%
01-31-05	23838	110-264	BDAR P265/70R17 DUELER A/T REVO 113S OWL 50K	1	67.72	125.56	67.72	125.56	-57.84	-85.41%
01-05-05	22215	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	4	59.00	47.77	236.00	191.08	44.92	19.03%
02-20-05	24550	062-359	ZDAT P245/70R16 DUELER A/T (D693) OWL 50K	2	50.85	92.01	101.70	184.02	-82.32	-80.94%
02-20-05	25031	109-320	BLST P215/60R15 TURANZA LS-T 93T BW 80K	2	98.99	70.54	197.98	141.08	56.90	28.74%
02-20-05	25032	062-235	BDAT P235/75R15 DUELER A/T (D693) OWL 50K	4	91.99	78.83	367.96	315.32	52.64	14.31%
02-21-05	25117	026-325	BISE P185/65R15 INSIGNIA SE200 86S BW 65K	4	68.99	48.33	275.96	193.32	82.64	29.95%
02-23-05	25236	062-235	BDAT P235/75R15 DUELER A/T (D693) OWL 50K	3	108.99	78.83	326.97	236.49	90.48	27.67%
02-25-05	25338	109-304	BLST P215/70R15 TURANZA LS-T 97T LW 80K	4	98.99	72.06	395.96	288.24	107.72	27.20%
02-25-05	25352	298-581	BDAT LT285/75R16 DUELER A/T (D693) 8 50K	4	144.95	124.02	579.80	496.08	83.72	14.44%
02-04-05	24107	021-735	AZBISE P195/65R15 INSIGNIA SE200 89S BW 65K	1	71.99	50.49	71.99	50.49	21.50	29.87%
<b>Totals for Newman, Jesse</b>				<b>65</b>	<b>2,366.34</b>	<b>1,927.24</b>	<b>6,832.68</b>	<b>5,312.59</b>	<b>1,520.09</b>	<b>22.25%</b>
<b>Non Profit, Sales</b>										
01-10-05	22555	030-541	BDHT P255/65R16 DUELER H/T (D689) 106S BW 60K	4	90.58	86.05	362.32	344.20	18.12	5.00%
01-14-05	22831	156-345	BDAR 31X10.50R15LT DUELER A/T REVO 6 OWL 50K	2	133.70	120.33	267.40	240.66	26.74	10.00%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BRI - Bridgestone (continued)</b>										
01-19-05	23112	110-213	BDAR P265/70R16 DUELER A/T REVO 111S OWL 50K	4	120.05	118.65	480.20	474.60	5.60	1.17%
01-21-05	23257	026-325	BISE P185/65R15 INSIGNIA SE200 86S BW 65K	2	51.00	48.33	102.00	96.66	5.34	5.24%
01-21-05	23258	111-023	ABBZ 245/45R17 BLIZZAK WS-50 SNOW	2	135.24	128.80	270.48	257.60	12.88	4.76%
01-04-05	22131	026-444	AZBISE P225/60R16 INSIGNIA SE200 97S BW 65K	2	60.70	57.81	121.40	115.62	5.78	4.76%
01-04-05	22160	024-727	BG9 205/65R15 POTENZA G 009 94H BW 50k	4	58.35	55.43	233.40	221.72	11.68	5.00%
01-05-05	21921	085-022	ZBNS P175/65R14 POTENZA RE92 81S BW	4	0.00	46.52	0.00	186.08	-186.08	0.00%
01-05-05	22153	109-185	BLST P205/65R15 TURANZA LS-T 92T BW 80K	1	68.38	64.96	68.38	64.96	3.42	5.00%
02-12-05	24543	062-324	BDAT 215/70R16 DUELER A/T (D693) 99S BW 50K	1	84.36	80.14	84.36	80.14	4.22	5.00%
02-22-05	25137	108-790	BLST P185/65R14 TURANZA LS-T 85T BW 80K	1	66.00	59.40	66.00	59.40	6.60	10.00%
<b>Totals for Non Profit, Sales</b>				<b>27</b>	<b>868.36</b>	<b>866.42</b>	<b>2,055.94</b>	<b>2,141.64</b>	<b>-85.70</b>	<b>-4.17%</b>
<b>Swift, Joe</b>										
01-15-05	22866	024-965	ABG9 205/50R15 POTENZA G 009 86H BW 50K	1	109.99	75.87	109.99	75.87	34.12	31.02%
01-16-05	22922	156-345	BDAR 31X10.50R15LT DUELER A/T REVO 6 OWL 50K	4	149.99	120.33	599.96	481.32	118.64	19.77%
01-17-05	22967	024-727	BG9 205/65R15 POTENZA G 009 94H BW 50k	4	86.99	57.10	347.96	228.40	119.56	34.36%
01-22-05	23296	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	1	86.99	52.91	86.99	52.91	34.08	39.18%
01-22-05	23313	109-029	BLST P195/65R15 TURANZA LS-T 89T BW 80K	4	90.99	63.26	363.96	253.04	110.92	30.48%
01-24-05	23419	024-727	BG9 205/65R15 POTENZA G 009 94H BW 50k	1	0.00	57.10	0.00	57.10	-57.10	0.00%
01-26-05	23490	062-715	ZBBZ 195/70R14 BLIZZAK WS-50 SNOW	1	98.99	75.72	98.99	75.72	23.27	23.51%
01-26-05	23550	026-461	AZBISE P205/55R16 INSIGNIA SE200 89S BW 65K	1	89.99	65.60	89.99	65.60	24.39	27.10%
01-26-05	23573	109-347	BLST P215/65R16 TURANZA LS-T 98T BW 80K	4	103.99	75.76	415.96	303.04	112.92	27.15%
01-29-05	23721	026-325	BISE P185/65R15 INSIGNIA SE200 86S BW 65K	4	68.99	48.33	275.96	193.32	82.64	29.95%
01-29-05	23724	105-597	BEL42V P215/55R17 TURANZA EL42 (VR) 93V BW OE	4	223.99	165.63	895.96	662.52	233.44	26.05%
01-29-05	23748	109-347	BLST P215/65R16 TURANZA LS-T 98T BW 80K	4	79.55	75.76	318.20	303.04	15.16	4.76%
01-03-05	22059	102-210	BDHT P245/75R16 DUELER H/T (D689) 109S OWL 60K	1	105.99	75.60	105.99	75.60	30.39	28.67%
01-31-05	23829	026-206	AZBISE P205/70R15 INSIGNIA SE200 95S WS 65K	1	67.99	47.15	67.99	47.15	20.84	30.65%
01-04-05	22155	024-761	BG9 195/60R15 POTENZA G 009 91H BW 50k	4	73.99	47.77	295.96	191.08	104.88	35.44%
01-04-05	22166	024-795	BG9 215/60R15 POTENZA G 009 94H BW 50k	3	79.99	54.62	239.97	163.86	76.11	31.72%
01-08-05	22245	024-795	BG9 215/60R15 POTENZA G 009 94H BW 50k	1	79.99	54.62	79.99	54.62	25.37	31.72%
02-14-05	24651	026-376	AZBISE P215/65R15 INSIGNIA SE200 95S BW 65K	2	64.00	55.18	128.00	110.36	17.64	13.78%
02-19-05	25009	108-790	BLST P185/65R14 TURANZA LS-T 85T BW 80K	1	87.99	59.40	87.99	59.40	28.59	32.49%
02-02-05	23938	147-169	BEL42T P205/65R16 TURANZA EL42 (TR) 94T BW OE	4	95.00	81.30	380.00	325.20	54.80	14.42%
02-21-05	25067	025-101	BG9 215/55R16 POTENZA G 009 93H BW 50k	4	84.00	71.57	336.00	286.28	49.72	14.80%
02-21-05	25092	062-278	BDAT P235/70R15 DUELER A/T (D693) OWL 50K	4	112.99	82.91	451.96	331.64	120.32	26.62%
02-28-05	25471	086-495	B92 P225/50R17 POTENZA RE92 93V BW NW	4	169.00	160.63	676.00	642.52	33.48	4.95%
02-28-05	25506	109-363	BLST P225/60R16 TURANZA LS-T 97T BW 80K	4	99.99	78.82	399.96	315.28	84.68	21.17%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>BRI - Bridgestone (continued)</b>										
<b>Totals for Swift, Joe</b>				<b>66</b>	<b>2,311.37</b>	<b>1,802.94</b>	<b>6,853.73</b>	<b>5,354.87</b>	<b>1,498.86</b>	<b>21.87%</b>
<b>Totals for Mfr BRI - Bridgestone</b>				<b>318</b>	<b>11,326.87</b>	<b>8,924.91</b>	<b>32,618.23</b>	<b>25,334.05</b>	<b>7,284.18</b>	<b>22.33%</b>
<b>COO - Cooper</b>										
<b>Freman, Robert</b>										
01-04-05	22157	39619	ZCOO P225/50R15 S COBRA G/T BLK 55K	1	92.99	74.56	92.99	74.56	18.43	19.82%
<b>Totals for Freman, Robert</b>				<b>1</b>	<b>92.99</b>	<b>74.56</b>	<b>92.99</b>	<b>74.56</b>	<b>18.43</b>	<b>19.82%</b>
<b>Totals for Mfr COO - Cooper</b>				<b>1</b>	<b>92.99</b>	<b>74.56</b>	<b>92.99</b>	<b>74.56</b>	<b>18.43</b>	<b>19.82%</b>
<b>CTL - Continental</b>										
<b>Florek, Carl</b>										
01-17-05	22984	15464430000	ACSUV P215/75R15 SPORTIVA SUV 100S OWL 50K	4	73.99	53.95	295.96	215.80	80.16	27.08%
01-08-05	22441	15465620000	CLX P185/65R14 TOURING LX 85S BSW 80K	4	72.99	37.77	291.96	151.08	140.88	48.25%
01-09-05	22484	15465520000	ACLX P185/75R14 TOURING LX 89S WSW 80K	2	64.99	34.79	129.98	69.58	60.40	46.47%
02-13-05	24610	15475820000	ACE2 P205/55R16 ECOCONTACT2 H BSW 50K	1	62.95	52.55	62.95	52.55	10.40	16.52%
<b>Totals for Florek, Carl</b>				<b>11</b>	<b>274.92</b>	<b>179.06</b>	<b>780.85</b>	<b>489.01</b>	<b>291.84</b>	<b>37.37%</b>
<b>Freman, Robert</b>										
01-20-05	23211	15475780000	ACE2 P215/60R15 ECOCONTACT2 H BSW 50K	1	54.95	44.29	54.95	44.29	10.66	19.40%
02-07-05	24218	15465570000	ACLX P185/70R14 TOURING LX 87S WSW 80K	1	45.95	35.82	45.95	35.82	10.13	22.05%
<b>Totals for Freman, Robert</b>				<b>2</b>	<b>100.90</b>	<b>80.11</b>	<b>100.90</b>	<b>80.11</b>	<b>20.79</b>	<b>20.60%</b>
<b>Maddox, Don</b>										
01-10-05	22576	15465840000	CLX P205/55R16 TOURING LX 89S BSW 80K	1	76.99	52.13	76.99	52.13	24.86	32.29%
01-13-05	22754	15465630000	ACLX P195/65R14 TOURING LX 88S BSW 80K	4	46.67	39.67	186.68	158.68	28.00	15.00%
01-19-05	23128	15465700000	ACLX P205/70R15 TOURING LX 95S WSW 80K	1	42.00	39.90	42.00	39.90	2.10	5.00%
02-21-05	25105	15465760000	ACLX P205/65R15 TOURING LX 92S BSW 80K	1	50.95	40.93	50.95	40.93	10.02	19.67%
<b>Totals for Maddox, Don</b>				<b>7</b>	<b>216.61</b>	<b>172.63</b>	<b>356.62</b>	<b>291.64</b>	<b>64.98</b>	<b>18.22%</b>
<b>Newman, Jesse</b>										
01-17-05	22995	15465760000	ACLX P205/65R15 TOURING LX 92S BSW 80K	2	48.00	40.93	96.00	81.86	14.14	14.73%
01-31-05	23831	15465610000	ACLX P175/65R14 TOURING LX 81S BSW 80K	4	45.95	35.63	183.80	142.52	41.28	22.46%
02-25-05	25339	15465590000	ACLX P205/70R14 TOURING LX 93S WSW 80K	1	43.99	37.87	43.99	37.87	6.12	13.91%
02-08-05	23890	15465820000	ZCLX P215/60R16 TOURING LX 94S BSW 80K	1	56.39	53.86	56.39	53.86	2.53	4.49%
<b>Totals for Newman, Jesse</b>				<b>8</b>	<b>194.33</b>	<b>168.29</b>	<b>380.18</b>	<b>316.11</b>	<b>64.07</b>	<b>16.85%</b>

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>CTL - Continental (continued)</b>										
<b>Swift, Joe</b>										
01-10-05	22528	15475780000	CE2 P215/60R15 ECOCONTACT2 H BSW 50K	2	69.99	44.29	139.98	88.58	51.40	36.72%
01-25-05	23463	15465760000	ACLX P205/65R15 TOURING LX 92S BSW 80K	2	50.95	40.93	101.90	81.86	20.04	19.67%
01-03-05	22066	15465760000	CLX P205/65R15 TOURING LX 92S BSW 80K	4	66.99	40.93	267.96	163.72	104.24	38.90%
<b>Totals for Swift, Joe</b>				<b>8</b>	<b>187.93</b>	<b>126.15</b>	<b>509.84</b>	<b>334.16</b>	<b>175.68</b>	<b>34.46%</b>
<b>Totals for Mfr CTL - Continental</b>				<b>36</b>	<b>974.69</b>	<b>726.24</b>	<b>2,128.39</b>	<b>1,511.03</b>	<b>617.36</b>	<b>29.01%</b>
<b>DLP - Dunlop</b>										
<b>Freman, Robert</b>										
02-07-05	24261	265-014-050	ZDLP P205/65R15 SP Sport 4000 A/S 92H S1 BSW	2	95.99	71.39	191.98	142.78	49.20	25.63%
<b>Totals for Freman, Robert</b>				<b>2</b>	<b>95.99</b>	<b>71.39</b>	<b>191.98</b>	<b>142.78</b>	<b>49.20</b>	<b>25.63%</b>
<b>Maddox, Don</b>										
02-07-05	24260	265-014-750	ZDLP P205/65R15 SP Sport 5000 Sym 92V SL BSW	1	85.56	81.49	85.56	81.49	4.07	4.76%
<b>Totals for Maddox, Don</b>				<b>1</b>	<b>85.56</b>	<b>81.49</b>	<b>85.56</b>	<b>81.49</b>	<b>4.07</b>	<b>4.76%</b>
<b>Newman, Jesse</b>										
01-26-05	23467	290-110-203	ZDLP P215/70R16 Radial Rover A/T SL OWL 50K	2	88.00	74.92	176.00	149.84	26.16	14.86%
<b>Totals for Newman, Jesse</b>				<b>2</b>	<b>88.00</b>	<b>74.92</b>	<b>176.00</b>	<b>149.84</b>	<b>26.16</b>	<b>14.86%</b>
<b>Non Profit, Sales</b>										
02-15-05	24765	264-038-814	ZDLP 2454518 SP Winter Sport M3 96H SNOW	1	0.00	227.43	0.00	227.43	-227.43	0.00%
<b>Totals for Non Profit, Sales</b>				<b>1</b>	<b>0.00</b>	<b>227.43</b>	<b>0.00</b>	<b>227.43</b>	<b>-227.43</b>	<b>0.00%</b>
<b>Swift, Joe</b>										
01-17-05	23003	290-110-681	ZDLP 255/65R16 Grandtrek TG35 106S SL BSL	2	140.00	106.57	280.00	213.14	66.86	23.88%
01-31-05	23846	291-101-609	ZDLP 8.75R16.5LT Radial Rover A/T E BSL 50K	2	106.99	100.83	213.98	201.66	12.32	5.76%
<b>Totals for Swift, Joe</b>				<b>4</b>	<b>246.99</b>	<b>207.40</b>	<b>493.98</b>	<b>414.80</b>	<b>79.18</b>	<b>16.03%</b>
<b>Totals for Mfr DLP - Dunlop</b>				<b>10</b>	<b>516.54</b>	<b>662.63</b>	<b>947.52</b>	<b>1,016.34</b>	<b>-68.82</b>	<b>-7.26%</b>
<b>DYT - Dayton</b>										
<b>Florek, Carl</b>										
01-12-05	22678	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	30.00	27.93	60.00	55.86	4.14	6.90%
01-17-05	22963	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	4	36.99	28.42	147.96	113.68	34.28	23.17%
01-17-05	23008	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	2	44.99	31.80	89.98	63.60	26.38	29.32%
01-18-05	23058	042-218	DQD P225/75R15 QUADRA SE 102S WS 40K	1	30.00	30.74	30.00	30.74	-0.74	-2.47%
01-21-05	23241	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	28.00	24.56	56.00	49.12	6.88	12.29%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
01-22-05	23261	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	4	37.00	31.80	148.00	127.20	20.80	14.05%
01-04-05	22125	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	1	34.99	27.86	34.99	27.86	7.13	20.38%
01-07-05	22338	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	2	34.99	27.86	69.98	55.72	14.26	20.38%
01-07-05	22356	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	2	60.95	54.42	121.90	108.84	13.06	10.71%
01-08-05	22425	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	4	34.99	28.34	139.96	113.36	26.60	19.01%
02-13-05	24625	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	2	39.99	34.75	79.98	69.50	10.48	13.10%
02-15-05	24708	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	3	31.99	29.32	95.97	87.96	8.01	8.35%
02-15-05	24713	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	4	34.99	28.91	139.96	115.64	24.32	17.38%
02-15-05	24722	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	4	36.00	32.29	144.00	129.16	14.84	10.31%
02-17-05	24830	299-227	DTB LT245/75R16 TIMBERLINE A/T E BW 50K	2	104.99	77.04	209.98	154.08	55.90	26.62%
02-19-05	24969	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	2	31.00	25.46	62.00	50.92	11.08	17.87%
02-02-05	23964	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	2	31.99	29.32	63.98	58.64	5.34	8.35%
02-02-05	23970	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	2	44.99	31.80	89.98	63.60	26.38	29.32%
02-21-05	25068	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	36.00	27.93	72.00	55.86	16.14	22.42%
02-21-05	25081	069-159	ADHR P195/65R15 DAYTONA HR 89H BW 40K	4	49.99	36.60	199.96	146.40	53.56	26.79%
02-21-05	25082	069-159	ADHR P195/65R15 DAYTONA HR 89H BW 40K	4	62.99	36.60	251.96	146.40	105.56	41.90%
02-23-05	25235	299-219	DTB LT225/75R16 TIMBERLINE A/T D BW 50K	1	82.99	67.34	82.99	67.34	15.65	18.86%
02-27-05	25451	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
02-07-05	24234	042-218	DQD P225/75R15 QUADRA SE 102S WS 40K	2	30.00	30.74	60.00	61.48	-1.48	-2.47%
02-07-05	24241	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	4	35.61	30.66	142.44	122.64	19.80	13.90%
02-08-05	24308	069-175	ADHR P215/60R15 DAYTONA HR 93H BW 40K	4	59.99	37.50	239.96	150.00	89.96	37.49%
02-08-05	24318	069-280	ADHR P205/55R15 DAYTONA HR 87H BW 40K	4	86.99	49.50	347.96	198.00	149.96	43.10%
02-08-05	24331	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	2	60.99	51.72	121.98	103.44	18.54	15.20%
<b>Totals for Florek, Carl</b>				<b>76</b>	<b>1,276.38</b>	<b>1,003.33</b>	<b>3,471.83</b>	<b>2,655.52</b>	<b>816.31</b>	<b>23.51%</b>
<b>Freman, Robert</b>										
01-10-05	22536	064-440	DTB P205/75R15 TIMBERLINE A/T 97S OWL 50K	4	56.99	45.88	227.96	183.52	44.44	19.49%
01-15-05	22875	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	1	30.00	27.93	30.00	27.93	2.07	6.90%
01-15-05	22892	042-250	DQD P205/70R14 QUADRA SE 93S WS 40K	3	43.99	31.85	131.97	95.55	36.42	27.60%
01-17-05	22956	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	28.00	24.56	28.00	24.56	3.44	12.29%
01-02-05	22010	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	2	41.99	31.48	83.98	62.96	21.02	25.03%
01-20-05	23199	058-467	DQD P175/70R13 QUADRA SE 82S BW 40K	2	24.99	24.67	49.98	49.34	0.64	1.28%
01-24-05	23450	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	2	28.00	27.01	56.00	54.02	1.98	3.54%
01-25-05	23505	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	4	30.00	27.93	120.00	111.72	8.28	6.90%
01-26-05	23528	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	30.00	27.93	60.00	55.86	4.14	6.90%
01-04-05	21857	064-440	DTB P205/75R15 TIMBERLINE A/T 97S OWL 50K	4	56.99	45.88	227.96	183.52	44.44	19.49%
01-04-05	22105	042-072	DQD P155/80R13 QUADRA SE 79S WS 40K	4	13.00	19.53	52.00	78.12	-26.12	-50.23%
01-04-05	22179	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	31.48	167.96	125.92	42.04	25.03%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
01-05-05	22252	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	1	40.99	30.05	40.99	30.05	10.94	26.69%
02-01-05	23808	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	1	60.99	51.72	60.99	51.72	9.27	15.20%
02-11-05	24515	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	2	34.99	28.91	69.98	57.82	12.16	17.38%
02-12-05	24525	042-072	DQD P155/80R13 QUADRA SE 79S WS 40K	1	15.00	19.92	15.00	19.92	-4.92	-32.80%
02-16-05	24777	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	2	39.99	34.75	79.98	69.50	10.48	13.10%
02-17-05	24801	058-467	DQD P175/70R13 QUADRA SE 82S BW 40K	1	24.99	24.67	24.99	24.67	0.32	1.28%
02-25-05	25319	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	2	36.00	32.29	72.00	64.58	7.42	10.31%
02-26-05	25364	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	41.99	32.12	41.99	32.12	9.87	23.51%
02-27-05	25440	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	1	60.99	51.72	60.99	51.72	9.27	15.20%
02-27-05	25442	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	1	39.00	30.66	39.00	30.66	8.34	21.38%
02-27-05	25448	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	2	44.99	31.80	89.98	63.60	26.38	29.32%
02-03-05	24017	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	4	31.99	29.32	127.96	117.28	10.68	8.35%
02-04-05	24111	069-299	ADHR P205/55R16 DAYTONA HR 89H BW 40K	2	79.99	50.17	159.98	100.34	59.64	37.28%
02-06-05	24197	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	30.00	27.93	60.00	55.86	4.14	6.90%
02-08-05	24350	042-250	DQD P205/70R14 QUADRA SE 93S WS 40K	1	38.00	31.85	38.00	31.85	6.15	16.18%
02-09-05	24394	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	4	31.00	25.46	124.00	101.84	22.16	17.87%
<b>Totals for Freman, Robert</b>				<b>61</b>	<b>1,076.84</b>	<b>899.47</b>	<b>2,341.64</b>	<b>1,956.55</b>	<b>385.09</b>	<b>16.45%</b>
<b>Lanley, Corey</b>										
01-12-05	22699	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	28.00	24.56	56.00	49.12	6.88	12.29%
01-12-05	22706	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	2	41.99	32.12	83.98	64.24	19.74	23.51%
01-31-05	23858	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	1	30.00	27.93	30.00	27.93	2.07	6.90%
02-10-05	24346	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	-2	28.00	27.01	-56.00	-54.02	-1.98	-3.54%
02-10-05	24346	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	36.00	32.12	144.00	128.48	15.52	10.78%
02-19-05	24992	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	4	34.99	28.91	139.96	115.64	24.32	17.38%
02-02-05	23974	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	2	28.00	25.46	56.00	50.92	5.08	9.07%
02-02-05	23976	069-299	ADHR P205/55R16 DAYTONA HR 89H BW 40K	4	79.99	50.17	319.96	200.68	119.28	37.28%
02-24-05	25293	069-167	ADHR P205/65R15 DAYTONA HR 92H BW 40K	4	67.99	37.34	271.96	149.36	122.60	45.08%
02-25-05	25349	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	36.00	27.93	72.00	55.86	16.14	22.42%
02-05-05	24131	042-072	DQD P155/80R13 QUADRA SE 79S WS 40K	4	13.00	19.92	52.00	79.68	-27.68	-53.23%
02-05-05	24150	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	2	40.99	30.66	81.98	61.32	20.66	25.20%
02-05-05	24156	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	4	36.99	28.42	147.96	113.68	34.28	23.17%
02-06-05	24185	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	2	28.00	27.01	56.00	54.02	1.98	3.54%
02-08-05	24355	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	1	18.00	31.80	18.00	31.80	-13.80	-76.67%
02-08-05	24356	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	1	36.99	28.42	36.99	28.42	8.57	23.17%
<b>Totals for Lanley, Corey</b>				<b>37</b>	<b>584.93</b>	<b>479.78</b>	<b>1,510.79</b>	<b>1,157.13</b>	<b>353.66</b>	<b>23.41%</b>
<b>Maddox, Don</b>										
01-10-05	22563	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	24.00	24.07	24.00	24.07	-0.07	-0.29%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
01-12-05	22652	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
01-12-05	22685	069-221	ADHR P205/60R15 DAYTONA HR 90H BW 40K	4	49.99	35.62	199.96	142.48	57.48	28.75%
01-13-05	22732	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	2	30.00	32.29	60.00	64.58	-4.58	-7.63%
01-13-05	22746	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	2	28.00	25.46	56.00	50.92	5.08	9.07%
01-18-05	23049	042-072	DQD P155/80R13 QUADRA SE 79S WS 40K	1	13.00	19.92	13.00	19.92	-6.92	-53.23%
01-18-05	23059	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	28.00	24.56	28.00	24.56	3.44	12.29%
01-18-05	23064	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	1	31.99	29.32	31.99	29.32	2.67	8.35%
01-02-05	22042	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	1	24.00	26.48	24.00	26.48	-2.48	-10.33%
01-23-05	23373	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	4	30.00	32.29	120.00	129.16	-9.16	-7.63%
01-03-05	22082	069-175	DHR P215/60R15 DAYTONA HR 93H BW 40K	4	73.99	36.77	295.96	147.08	148.88	50.30%
01-04-05	22170	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	2	60.95	54.42	121.90	108.84	13.06	10.71%
01-05-05	22237	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	4	37.00	31.17	148.00	124.68	23.32	15.76%
02-10-05	24414	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	4	61.99	55.50	247.96	222.00	25.96	10.47%
02-10-05	24415	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	2	31.99	29.32	63.98	58.64	5.34	8.35%
02-10-05	24440	042-250	DQD P205/70R14 QUADRA SE 93S WS 40K	4	43.99	31.85	175.96	127.40	48.56	27.60%
02-10-05	24441	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	41.99	32.12	41.99	32.12	9.87	23.51%
02-11-05	24480	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
02-11-05	24519	069-221	ADHR P205/60R15 DAYTONA HR 90H BW 40K	2	49.99	35.62	99.98	71.24	28.74	28.75%
02-14-05	24689	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	4	31.00	25.46	124.00	101.84	22.16	17.87%
02-15-05	24718	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	4	28.86	24.56	115.44	98.24	17.20	14.90%
02-15-05	24738	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	1	34.99	28.91	34.99	28.91	6.08	17.38%
02-16-05	24796	064-440	DTB P205/75R15 TIMBERLINE A/T 97S OWL 50K	4	57.99	46.80	231.96	187.20	44.76	19.30%
02-18-05	24904	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	31.00	24.56	62.00	49.12	12.88	20.77%
02-18-05	24909	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	4	34.99	28.91	139.96	115.64	24.32	17.38%
02-21-05	25111	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	4	60.99	51.72	243.96	206.88	37.08	15.20%
02-25-05	25317	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	31.00	24.56	62.00	49.12	12.88	20.77%
02-25-05	25336	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	1	36.00	27.93	36.00	27.93	8.07	22.42%
02-04-05	24056	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	2	41.99	32.12	83.98	64.24	19.74	23.51%
02-05-05	24164	058-467	DQD P175/70R13 QUADRA SE 82S BW 40K	1	24.99	24.67	24.99	24.67	0.32	1.28%
02-05-05	24164	069-221	ADHR P205/60R15 DAYTONA HR 90H BW 40K	1	49.99	35.62	49.99	35.62	14.37	28.75%
02-05-05	24165	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	4	30.00	27.93	120.00	111.72	8.28	6.90%
02-07-05	24268	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	2	31.00	25.46	62.00	50.92	11.08	17.87%
02-08-05	24341	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	4	39.99	34.75	159.96	139.00	20.96	13.10%
02-08-05	24352	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	2	39.99	34.75	79.98	69.50	10.48	13.10%
<b>Totals for Maddox, Don</b>				<b>90</b>	<b>1,349.62</b>	<b>1,119.73</b>	<b>3,719.81</b>	<b>3,021.00</b>	<b>698.81</b>	<b>18.79%</b>
<b>Newman, Jesse</b>										
01-10-05	22520	042-250	DQD P205/70R14 QUADRA SE 93S WS 40K	2	43.99	31.23	87.98	62.46	25.52	29.01%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
01-10-05	22557	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	2	31.99	28.75	63.98	57.50	6.48	10.13%
01-12-05	22677	299-251	DTB 31x10.50R15LT TIMBERLINE A/T C OWL 50K	2	91.99	68.07	183.98	136.14	47.84	26.00%
01-13-05	22708	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	4	31.99	29.32	127.96	117.28	10.68	8.35%
01-13-05	22768	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	1	34.99	28.91	34.99	28.91	6.08	17.38%
01-13-05	22772	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	2	34.99	28.34	69.98	56.68	13.30	19.01%
01-14-05	22787	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	24.00	24.56	24.00	24.56	-0.56	-2.33%
01-14-05	22788	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	4	28.00	24.56	112.00	98.24	13.76	12.29%
01-14-05	22839	042-250	DQD P205/70R14 QUADRA SE 93S WS 40K	1	43.99	31.85	43.99	31.85	12.14	27.60%
01-17-05	23022	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	1	28.00	25.46	28.00	25.46	2.54	9.07%
01-18-05	22771	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	2	41.99	32.12	83.98	64.24	19.74	23.51%
01-19-05	23073	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	4	31.99	29.32	127.96	117.28	10.68	8.35%
01-22-05	23305	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	4	61.99	55.50	247.96	222.00	25.96	10.47%
01-22-05	23331	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	1	34.99	28.91	34.99	28.91	6.08	17.38%
01-22-05	23339	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	1	31.99	29.32	31.99	29.32	2.67	8.35%
01-23-05	23372	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	4	39.99	34.75	159.96	139.00	20.96	13.10%
01-25-05	23485	064-440	DTB P205/75R15 TIMBERLINE A/T 97S OWL 50K	4	57.99	46.80	231.96	187.20	44.76	19.30%
01-26-05	23577	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	41.99	32.12	41.99	32.12	9.87	23.51%
01-27-05	23613	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	1	44.99	31.80	44.99	31.80	13.19	29.32%
01-27-05	23633	102-482	DTB P265/75R16 TIMBERLINE A/T 114S OWL 50K	4	89.99	61.54	359.96	246.16	113.80	31.61%
01-28-05	23674	042-072	DQD P155/80R13 QUADRA SE 79S WS 40K	1	13.00	19.92	13.00	19.92	-6.92	-53.23%
01-03-05	21960	069-183	DHR P185/60R14 DAYTONA HR 82H BW 40K	2	45.99	31.10	91.98	62.20	29.78	32.38%
01-31-05	23693	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	4	60.99	51.72	243.96	206.88	37.08	15.20%
01-05-05	22201	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	4	31.99	28.75	127.96	115.00	12.96	10.13%
01-06-05	22296	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	1	34.99	34.07	34.99	34.07	0.92	2.63%
01-07-05	22385	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	1	34.99	27.86	34.99	27.86	7.13	20.38%
01-09-05	22507	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	4	24.00	24.96	96.00	99.84	-3.84	-4.00%
02-01-05	23854	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	4	28.00	25.46	112.00	101.84	10.16	9.07%
02-01-05	23874	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	2	34.99	28.91	69.98	57.82	12.16	17.38%
02-12-05	24592	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	4	60.99	51.72	243.96	206.88	37.08	15.20%
02-12-05	24601	102-482	DTB P265/75R16 TIMBERLINE A/T 114S OWL 50K	4	89.99	61.54	359.96	246.16	113.80	31.61%
02-13-05	24614	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	1	31.99	30.66	31.99	30.66	1.33	4.16%
02-13-05	24631	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	41.99	32.12	41.99	32.12	9.87	23.51%
02-18-05	24791	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	1	31.99	29.32	31.99	29.32	2.67	8.35%
02-20-05	25045	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	31.00	24.56	31.00	24.56	6.44	20.77%
02-21-05	25028	064-475	DTB P235/75R15 TIMBERLINE A/T 105S OWL 50K	1	60.99	51.72	60.99	51.72	9.27	15.20%
02-21-05	25106	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	1	40.99	30.66	40.99	30.66	10.33	25.20%
02-21-05	25116	042-285	DQD P215/70R15 QUADRA SE 97S WS 40K	1	39.99	34.75	39.99	34.75	5.24	13.10%
02-23-05	25239	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	1	34.99	28.91	34.99	28.91	6.08	17.38%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
02-24-05	25270	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	2	31.99	29.32	63.98	58.64	5.34	8.35%
02-25-05	25337	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	2	31.00	27.01	62.00	54.02	7.98	12.87%
02-25-05	25340	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	2	31.00	27.01	62.00	54.02	7.98	12.87%
02-03-05	24041	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	28.00	24.56	56.00	49.12	6.88	12.29%
02-04-05	24048	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	28.00	24.56	28.00	24.56	3.44	12.29%
02-04-05	24109	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	2	40.99	30.66	81.98	61.32	20.66	25.20%
02-05-05	24135	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	4	30.00	32.29	120.00	129.16	-9.16	-7.63%
<b>Totals for Newman, Jesse</b>				<b>100</b>	<b>1,866.66</b>	<b>1,547.35</b>	<b>4,359.27</b>	<b>3,609.12</b>	<b>750.15</b>	<b>17.21%</b>
<b>Non Profit, Sales</b>										
01-06-05	22275	044-474	DQD P205/65R15 QUADRA SE 92S BW 40K	2	32.72	31.17	65.44	62.34	3.10	4.74%
02-10-05	24427	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	4	28.36	27.01	113.44	108.04	5.40	4.76%
02-18-05	24932	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	0.00	32.12	0.00	32.12	-32.12	0.00%
02-22-05	25170	069-175	ADHR P215/60R15 DAYTONA HR 93H BW 40K	1	0.00	37.50	0.00	37.50	-37.50	0.00%
02-28-05	25470	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	4	27.01	27.01	108.04	108.04	0.00	0.00%
02-05-05	24158	042-188	DQD P205/75R15 QUADRA SE 97S WS 40K	2	29.40	27.93	58.80	55.86	2.94	5.00%
<b>Totals for Non Profit, Sales</b>				<b>14</b>	<b>117.49</b>	<b>182.74</b>	<b>345.72</b>	<b>403.90</b>	<b>-58.18</b>	<b>-16.83%</b>
<b>Swift, Joe</b>										
01-13-05	22722	069-221	ADHR P205/60R15 DAYTONA HR 90H BW 40K	2	49.99	35.62	99.98	71.24	28.74	28.75%
01-15-05	22911	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	4	28.00	28.91	112.00	115.64	-3.64	-3.25%
01-16-05	22945	042-153	DQD P205/75R14 QUADRA SE 95S WS 40K	1	28.00	27.01	28.00	27.01	0.99	3.54%
01-17-05	23000	058-483	DQD P175/70R14 QUADRA SE 84S BW 40K	4	32.99	27.02	131.96	108.08	23.88	18.10%
01-22-05	23334	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	1	34.99	28.91	34.99	28.91	6.08	17.38%
01-22-05	23336	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	2	39.99	30.66	79.98	61.32	18.66	23.33%
01-24-05	23400	299-219	DTB LT225/75R16 TIMBERLINE A/T D BW 50K	2	82.99	67.34	165.98	134.68	31.30	18.86%
01-25-05	23496	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
01-26-05	23557	042-242	DQD P195/70R14 QUADRA SE 90S WS 40K	2	40.99	30.66	81.98	61.32	20.66	25.20%
01-29-05	23718	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	2	28.00	25.46	56.00	50.92	5.08	9.07%
01-03-05	22084	042-234	DQD P185/70R14 QUADRA SE 87S WS 40K	2	34.99	28.34	69.98	56.68	13.30	19.01%
01-04-05	22158	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	1	24.00	31.66	24.00	31.66	-7.66	-31.92%
01-06-05	22310	069-183	DHR P185/60R14 DAYTONA HR 82H BW 40K	1	36.99	31.10	36.99	31.10	5.89	15.92%
02-16-05	24783	071-331	DQD P175/65R14 QUADRA SE 81S BW 40K	2	36.99	28.42	73.98	56.84	17.14	23.17%
02-19-05	24984	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
02-19-05	25005	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	2	31.00	24.56	62.00	49.12	12.88	20.77%
02-19-05	25010	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	1	31.00	24.56	31.00	24.56	6.44	20.77%
02-02-05	23925	042-218	DQD P225/75R15 QUADRA SE 102S WS 40K	1	30.00	30.74	30.00	30.74	-0.74	-2.47%
02-02-05	23962	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	4	61.99	55.50	247.96	222.00	25.96	10.47%
02-20-05	25040	299-197	DTB LT215/85R16 TIMBERLINE A/T D BW 50K	4	106.99	68.00	427.96	272.00	155.96	36.44%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>DYT - Dayton (continued)</b>										
02-21-05	25087	064-483	DTB P235/75R15 XL TIMBERLINE A/T 108S OWL 50K	4	61.99	55.50	247.96	222.00	25.96	10.47%
02-22-05	25171	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	1	44.94	32.12	44.94	32.12	12.82	28.53%
02-22-05	25182	071-323	DQD P185/65R14 QUADRA SE 85S BW 40K	4	31.99	29.32	127.96	117.28	10.68	8.35%
02-28-05	25489	042-196	DQD P215/75R15 QUADRA SE 100S WS 40K	2	27.25	29.55	54.50	59.10	-4.60	-8.44%
02-28-05	25507	130-397	DM 155R12 DAYTONA METRIC 76T BW 40K	4	29.99	19.85	119.96	79.40	40.56	33.81%
02-03-05	24038	042-277	DQD P205/70R15 QUADRA SE 95S WS 40K	4	41.99	32.12	167.96	128.48	39.48	23.51%
02-04-05	24049	042-226	DQD P235/75R15 QUADRA SE 105S WS 40K	4	30.00	32.29	120.00	129.16	-9.16	-7.63%
02-06-05	24222	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	1	28.00	25.46	28.00	25.46	2.54	9.07%
02-07-05	24247	042-145	DQD P195/75R14 QUADRA SE 92S WS 40K	1	31.00	25.46	31.00	25.46	5.54	17.87%
02-07-05	24254	042-137	DQD P185/75R14 QUADRA SE 89S WS 40K	4	28.00	24.56	112.00	98.24	13.76	12.29%
<b>Totals for Swift, Joe</b>				<b>75</b>	<b>1,199.02</b>	<b>994.94</b>	<b>3,184.94</b>	<b>2,607.48</b>	<b>577.46</b>	<b>18.13%</b>
<b>Totals for Mfr DYT - Dayton</b>				<b>453</b>	<b>7,470.94</b>	<b>6,227.34</b>	<b>18,934.00</b>	<b>15,410.70</b>	<b>3,523.30</b>	<b>18.61%</b>

### FIR - Firestone

#### Florek, Carl

01-10-05	22552	190-670	FSAT LT265/75R16 STEELTEX RADIAL A/T E OWL 50K	4	131.99	102.78	527.96	411.12	116.84	22.13%
01-10-05	22552	158-710	FLE LT265/75R16 DESTINATION LE C OWL 60K	-4	105.99	78.45	-423.96	-313.80	-110.16	-25.98%
01-13-05	22728	148-138	F380 195/70R14 FR380 91S BW 55K	2	44.99	31.89	89.98	63.78	26.20	29.12%
01-13-05	22730	067-695	AFSI P195/70R14 SUPREME SI 90S BW 60K	2	57.99	37.91	115.98	75.82	40.16	34.63%
01-13-05	22735	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	2	65.13	55.36	130.26	110.72	19.54	15.00%
01-14-05	22800	148-206	F380 185/65R14 FR380 86S BW 55K	4	46.99	33.37	187.96	133.48	54.48	28.98%
01-14-05	22823	146-931	FLE P225/75R15 DESTINATION LE 102S OWL 60K	2	74.99	56.67	149.98	113.34	36.64	24.43%
01-17-05	22974	093-637	AFSI P195/65R15 SUPREME SI 89S BW 60K	4	61.99	46.49	247.96	185.96	62.00	25.00%
01-21-05	23238	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	61.99	42.58	247.96	170.32	77.64	31.31%
01-21-05	23239	061-409	FGTA P215/50R16 FIREHAWK GTA 02 89V BW OE	4	112.99	80.50	451.96	322.00	129.96	28.75%
01-21-05	23262	067-695	AFSI P195/70R14 SUPREME SI 90S BW 60K	4	57.99	37.91	231.96	151.64	80.32	34.63%
01-21-05	23264	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
01-24-05	23396	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	61.99	42.58	247.96	170.32	77.64	31.31%
01-24-05	23404	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
01-25-05	23462	107-549	FLH P215/60R15 AFFINITY LH30 93H BW 70K	-3	87.99	58.21	-263.97	-174.63	-89.34	-33.84%
01-03-05	22048	067-636	AFSI P175/70R13 SUPREME SI 82S BW 60K	4	39.99	29.97	159.96	119.88	40.08	25.06%
01-04-05	22175	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	2	60.99	42.16	121.98	84.32	37.66	30.87%
01-08-05	22452	147-033	FLE P255/70R16 DESTINATION LE 109S OWL 60K	1	90.99	66.86	90.99	66.86	24.13	26.52%
01-08-05	22466	098-043	F380 P205/75R14 FR380 95S WS 55K	4	38.99	30.66	155.96	122.64	33.32	21.36%
01-09-05	22475	147-033	FLE P255/70R16 DESTINATION LE 109S OWL 60K	4	90.99	66.86	363.96	267.44	96.52	26.52%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
02-10-05	24408	026-767	AFDAT P235/70R16 DESTINATION A/T 104S OWL 55K	-2	82.99	72.47	-165.98	-144.94	-21.04	-12.68%
02-10-05	24408	146-999	FLE P235/70R16 DESTINATION LE 104S OWL 60K	2	82.99	62.68	165.98	125.36	40.62	24.47%
02-10-05	24437	067-571	AFSI P205/75R15 SUPREME SI 97S WS 60K	4	61.99	43.71	247.96	174.84	73.12	29.49%
02-12-05	24556	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-13-05	24613	107-522	FLH P185/65R15 AFFINITY LH30 86H BW 70K	1	79.99	50.00	79.99	50.00	29.99	37.49%
02-13-05	24615	098-035	F380 P205/70R15 FR380 95S WS 55K	4	55.99	34.81	223.96	139.24	84.72	37.83%
02-13-05	24630	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
02-13-05	24632	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	4	77.99	58.42	311.96	233.68	78.28	25.09%
02-15-05	24715	064-327	ZFNS P265/75R16 WILDERNESS A/T I & II OWL 50K	1	89.99	65.84	89.99	65.84	24.15	26.84%
02-17-05	24834	146-931	FLE P225/75R15 DESTINATION LE 102S OWL 60K	2	74.99	56.67	149.98	113.34	36.64	24.43%
02-17-05	24846	098-329	F380 P215/75R15 FR380 100S WS 55K	4	39.99	35.47	159.96	141.88	18.08	11.30%
02-18-05	24893	107-417	FLH P225/60R16 AFFINITY LH30 97H BW 70K	2	99.99	66.27	199.98	132.54	67.44	33.72%
02-02-05	23975	098-035	F380 P205/70R15 FR380 95S WS 55K	2	55.99	34.81	111.98	69.62	42.36	37.83%
02-21-05	25064	107-123	FLH P195/65R15 AFFINITY LH30 89H BW 70K	4	81.99	53.51	327.96	214.04	113.92	34.74%
02-27-05	25433	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	4	71.99	55.36	287.96	221.44	66.52	23.10%
02-27-05	25434	026-563	FDAT P235/75R15 DESTINATION A/T 105S OWL 55K	4	95.99	68.97	383.96	275.88	108.08	28.15%
02-04-05	24053	147-016	FLE P245/75R16 DESTINATION LE 109S OWL 60K	1	88.99	64.39	88.99	64.39	24.60	27.64%
02-06-05	24198	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	79.99	60.45	319.96	241.80	78.16	24.43%
02-07-05	24225	147-560	FLE P225/70R16 DESTINATION LE 101S OWL 60K	4	79.99	60.78	319.96	243.12	76.84	24.02%
02-07-05	24230	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	2	63.99	50.96	127.98	101.92	26.06	20.36%
02-07-05	24232	098-035	F380 P205/70R15 FR380 95S WS 55K	1	55.99	34.81	55.99	34.81	21.18	37.83%
02-07-05	24239	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	2	63.99	50.96	127.98	101.92	26.06	20.36%
02-08-05	24314	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	4	71.99	55.36	287.96	221.44	66.52	23.10%
02-09-05	24399	098-000	F380 P195/75R14 FR380 92S WS 55K	2	37.99	30.86	75.98	61.72	14.26	18.77%
02-09-05	24402	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	4	77.99	58.42	311.96	233.68	78.28	25.09%
03-01-05	25542	067-636	AFSI P175/70R13 SUPREME SI 82S BW 60K	2	36.32	30.87	72.64	61.74	10.90	15.01%
03-01-05	25552	107-417	FLH P225/60R16 AFFINITY LH30 97H BW 70K	1	99.99	66.27	99.99	66.27	33.72	33.72%
<b>Totals for Florek, Carl</b>				<b>121</b>	<b>3,393.00</b>	<b>2,500.33</b>	<b>8,311.73</b>	<b>6,155.68</b>	<b>2,156.05</b>	<b>25.94%</b>
<b>Freman, Robert</b>										
01-10-05	22534	123-838	FLE P245/70R16 DESTINATION LE 106S OWL 60K	4	74.24	63.10	296.96	252.40	44.56	15.01%
01-10-05	22539	098-035	F380 P205/70R15 FR380 95S WS 55K	2	54.99	33.80	109.98	67.60	42.38	38.53%
01-10-05	22554	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	1	69.99	53.24	69.99	53.24	16.75	23.93%
01-11-05	22541	288-624	FSAT LT245/75R16 STEELTEX RADIAL A/T E BW 50K	1	118.99	93.14	118.99	93.14	25.85	21.72%
01-12-05	22623	107-530	FLH P195/60R15 AFFINITY LH30 87H BW 70K	2	58.00	49.32	116.00	98.64	17.36	14.97%
01-15-05	22882	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	4	63.99	50.96	255.96	203.84	52.12	20.36%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
01-18-05	23067	098-116	F380 P215/70R15 FR380 97S WS 55K	4	44.00	37.68	176.00	150.72	25.28	14.36%
01-19-05	23120	027-481	FDAT P265/70R16 DESTINATION A/T 111S OWL 55K	4	116.99	85.18	467.96	340.72	127.24	27.19%
01-19-05	23139	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	2	63.99	50.96	127.98	101.92	26.06	20.36%
01-02-05	22017	092-991	FGTA P205/50R16 FIREHAWK GTA 02 86H BW OE	1	82.99	71.05	82.99	71.05	11.94	14.39%
01-20-05	23213	280-860	FSTX LT225/75R16 STEELTEX RADIAL R4S C BW 50K	1	77.99	83.84	77.99	83.84	-5.85	-7.50%
01-21-05	23265	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	2	69.99	54.84	139.98	109.68	30.30	21.65%
01-22-05	23268	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	1	0.00	50.96	0.00	50.96	-50.96	0.00%
01-24-05	22843	288-624	FSAT LT245/75R16 STEELTEX RADIAL A/T E BW 50K	1	124.99	95.95	124.99	95.95	29.04	23.23%
01-24-05	23446	098-361	F380 P235/75R15 FR380 105S WS 55K	2	44.99	38.69	89.98	77.38	12.60	14.00%
01-25-05	23493	098-329	F380 P215/75R15 FR380 100S WS 55K	1	39.99	35.47	39.99	35.47	4.52	11.30%
01-25-05	23507	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K(((PRICE ADJUSTED FOR WERNET))))	2	55.27	48.43	110.54	96.86	13.68	12.38%
01-25-05	23521	148-206	F380 185/65R14 FR380 86S BW 55K	4	46.99	33.37	187.96	133.48	54.48	28.98%
01-26-05	23529	098-035	F380 P205/70R15 FR380 95S WS 55K	2	55.99	34.81	111.98	69.62	42.36	37.83%
01-26-05	23531	097-713 T/O	AF380 P175/70R14 FR380 84S BW T/OFFS 55K	2	39.95	27.20	79.90	54.40	25.50	31.91%
01-26-05	23533	148-138	F380 195/70R14 FR380 91S BW 55K	4	44.99	31.89	179.96	127.56	52.40	29.12%
01-26-05	23546	075-884	ZFNS P195/55R16 FIREHAWK GTA 02 86H BW	1	89.99	59.40	89.99	59.40	30.59	33.99%
01-26-05	23560	107-417	FLH P225/60R16 AFFINITY LH30 97H BW 70K	1	66.74	66.27	66.74	66.27	0.47	0.70%
01-30-05	23771	093-637	AFSI P195/65R15 SUPREME SI 89S BW 60K	2	61.99	46.49	123.98	92.98	31.00	25.00%
01-30-05	23789	148-206	F380 185/65R14 FR380 86S BW 55K	2	46.99	33.37	93.98	66.74	27.24	28.98%
01-04-05	22072	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	4	88.19	57.67	352.76	230.68	122.08	34.61%
01-04-05	22135	093-637	AFSI P195/65R15 SUPREME SI 89S BW 60K	1	53.00	45.14	53.00	45.14	7.86	14.83%
01-04-05	22163	097-942	F380 P185/75R14 FR380 89S WS 55K	2	35.99	28.46	71.98	56.92	15.06	20.92%
01-04-05	22177	097-942	F380 P185/75R14 FR380 89S WS 55K	2	35.99	28.46	71.98	56.92	15.06	20.92%
01-05-05	22174	148-206	F380 185/65R14 FR380 86S BW 55K	2	45.99	31.25	91.98	62.50	29.48	32.05%
01-05-05	22217	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	4	77.99	57.67	311.96	230.68	81.28	26.05%
02-11-05	24493	123-838	FLE P245/70R16 DESTINATION LE 106S OWL 60K	4	70.00	65.62	280.00	262.48	17.52	6.26%
02-11-05	24521	148-104	F380 185/70R14 FR380 88S BW 55K	2	42.99	30.34	85.98	60.68	25.30	29.43%
02-14-05	24694	098-116	F380 P215/70R15 FR380 97S WS 55K	4	43.00	37.68	172.00	150.72	21.28	12.37%
02-16-05	24784	147-560	FLE P225/70R16 DESTINATION LE 101S OWL 60K	4	79.99	60.78	319.96	243.12	76.84	24.02%
02-16-05	24799	067-636	AFSI P175/70R13 SUPREME SI 82S BW 60K	1	45.99	30.87	45.99	30.87	15.12	32.88%
02-17-05	24866	067-636	AFSI P175/70R13 SUPREME SI 82S BW 60K	1	45.99	30.87	45.99	30.87	15.12	32.88%
02-18-05	24916	098-353	F380 P225/75R15 FR380 102S WS 55K	2	40.99	36.97	81.98	73.94	8.04	9.81%
02-18-05	24923	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	2	61.99	48.43	123.98	96.86	27.12	21.87%
02-18-05	24948	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	2	77.99	58.42	155.98	116.84	39.14	25.09%
02-19-05	24769	098-019	F380 P205/65R15 FR380 92S BW 55K	4	55.99	37.70	223.96	150.80	73.16	32.67%
02-02-05	23934	148-189	F380 175/65R14 FR380 82S BW 55K	2	45.99	32.33	91.98	64.66	27.32	29.70%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
02-23-05	25198	148-138	F380 195/70R14 FR380 91S BW 55K	4	44.99	31.89	179.96	127.56	52.40	29.12%
02-24-05	25283	148-138	F380 195/70R14 FR380 91S BW 55K	1	44.99	31.89	44.99	31.89	13.10	29.12%
02-24-05	25290	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	2	61.99	48.43	123.98	96.86	27.12	21.87%
02-26-05	25416	097-713	F380 P175/70R14 FR380 84S BW 55K	1	39.99	29.04	39.99	29.04	10.95	27.38%
02-27-05	25428	148-155	F380 205/70R14 FR380 95S WS 55K	2	47.99	34.54	95.98	69.08	26.90	28.03%
02-04-05	24089	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	4	61.99	48.43	247.96	193.72	54.24	21.87%
02-07-05	24218	067-652	AFSI P185/70R14 SUPREME SI 87S BW 60K	1	0.00	36.01	0.00	36.01	-36.01	0.00%
02-08-05	24328	098-019	F380 P205/65R15 FR380 92S BW 55K	2	55.99	37.70	111.98	75.40	36.58	32.67%
02-09-05	24378	098-116	F380 P215/70R15 FR380 97S WS 55K	2	53.99	37.68	107.98	75.36	32.62	30.21%
02-09-05	24379	098-116	F380 P215/70R15 FR380 97S WS 55K	2	53.99	37.68	107.98	75.36	32.62	30.21%
<b>Totals for Freman, Robert</b>				<b>117</b>	<b>3,028.99</b>	<b>2,421.36</b>	<b>6,983.03</b>	<b>5,428.82</b>	<b>1,554.21</b>	<b>22.26%</b>
<b>Lanley, Corey</b>										
01-13-05	22705	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	2	61.99	48.43	123.98	96.86	27.12	21.87%
01-14-05	22859	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
01-19-05	23162	067-652	AFSI P185/70R14 SUPREME SI 87S BW 60K	4	54.99	36.01	219.96	144.04	75.92	34.52%
01-31-05	23849	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	1	51.53	45.16	51.53	45.16	6.37	12.36%
01-06-05	22258	146-999	FLE P235/70R16 DESTINATION LE 104S OWL 60K	2	82.99	60.27	165.98	120.54	45.44	27.38%
01-06-05	22331	184-329	FDAT LT265/75R16 DESTINATION A/T C OWL 55K	4	131.99	93.88	527.96	375.52	152.44	28.87%
01-07-05	22328	098-051	F380 P205/75R15 FR380 97S WS 55K	4	37.99	31.88	151.96	127.52	24.44	16.08%
01-08-05	22413	146-914	FLE P215/75R15 DESTINATION LE 100S OWL 60K	2	69.99	52.48	139.98	104.96	35.02	25.02%
01-08-05	22461	148-138	F380 195/70R14 FR380 91S BW 55K	4	43.99	29.86	175.96	119.44	56.52	32.12%
02-16-05	24820	093-645	AFSI P215/65R15 SUPREME SI 95S BW 60K	1	63.99	50.96	63.99	50.96	13.03	20.36%
02-17-05	24845	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	2	63.99	55.36	127.98	110.72	17.26	13.49%
02-19-05	24976	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	2	61.99	45.16	123.98	90.32	33.66	27.15%
02-02-05	23955	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-23-05	25243	098-051	F380 P205/75R15 FR380 97S WS 55K	1	39.99	33.97	39.99	33.97	6.02	15.05%
02-28-05	25513	098-035	F380 P205/70R15 FR380 95S WS 55K	1	55.99	34.81	55.99	34.81	21.18	37.83%
02-08-05	24345	148-206	F380 185/65R14 FR380 86S BW 55K	1	40.00	33.37	40.00	33.37	6.63	16.58%
<b>Totals for Lanley, Corey</b>				<b>37</b>	<b>1,001.39</b>	<b>766.70</b>	<b>2,429.18</b>	<b>1,833.49</b>	<b>595.69</b>	<b>24.52%</b>
<b>Maddox, Don</b>										
01-11-05	22581	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	2	69.99	53.24	139.98	106.48	33.50	23.93%
01-11-05	22619	098-019	F380 P205/65R15 FR380 92S BW 55K	2	34.99	36.60	69.98	73.20	-3.22	-4.60%
01-12-05	22712	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	2	75.99	56.17	151.98	112.34	39.64	26.08%
01-13-05	22745	158-438	FLE LT235/75R15 DESTINATION LE C OWL 60K	4	82.99	62.87	331.96	251.48	80.48	24.24%
01-17-05	22996	148-189	F380 175/65R14 FR380 82S BW 55K	1	38.00	32.33	38.00	32.33	5.67	14.92%
01-02-05	22011	098-043	F380 P205/75R14 FR380 95S WS 55K	4	38.99	30.66	155.96	122.64	33.32	21.36%
01-02-05	22019	067-563	AFSI P205/75R14 SUPREME SI 95S WS 60K	2	38.99	39.80	77.98	79.60	-1.62	-2.08%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
01-02-05	22024	148-206	F380 185/65R14 FR380 86S BW 55K	4	45.99	31.25	183.96	125.00	58.96	32.05%
01-02-05	22027	067-563	AFSI P205/75R14 SUPREME SI 95S WS 60K	1	15.59	39.80	15.59	39.80	-24.21	-155.29%
01-02-05	22035	148-138	F380 195/70R14 FR380 91S BW 55K	2	43.99	29.86	87.98	59.72	28.26	32.12%
01-20-05	23182	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	4	77.99	58.42	311.96	233.68	78.28	25.09%
01-20-05	23219	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	61.99	42.58	247.96	170.32	77.64	31.31%
01-21-05	23226	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	4	61.99	43.42	247.96	173.68	74.28	29.96%
01-21-05	23244	067-695	AFSI P195/70R14 SUPREME SI 90S BW 60K	4	57.99	37.91	231.96	151.64	80.32	34.63%
01-21-05	23247	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	2	47.99	42.58	95.98	85.16	10.82	11.27%
01-21-05	23266	098-043	F380 P205/75R14 FR380 95S WS 55K	2	39.99	32.73	79.98	65.46	14.52	18.15%
01-21-05	23273	098-353	F380 P225/75R15 FR380 102S WS 55K	4	40.99	36.97	163.96	147.88	16.08	9.81%
01-23-05	23359	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	2	36.00	55.36	72.00	110.72	-38.72	-53.78%
01-23-05	23365	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
01-23-05	23376	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
01-24-05	23440	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
01-28-05	23638	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	2	79.99	59.98	159.98	119.96	40.02	25.02%
01-28-05	23695	146-931	FLE P225/75R15 DESTINATION LE 102S OWL 60K	4	66.00	56.67	264.00	226.68	37.32	14.14%
01-28-05	23697	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	1	61.99	42.58	61.99	42.58	19.41	31.31%
01-03-05	22120	092-991	FGTA P205/50R16 FIREHAWK GTA 02 86H BW OE	1	103.99	71.05	103.99	71.05	32.94	31.68%
01-03-05	22121	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	2	72.99	58.69	145.98	117.38	28.60	19.59%
01-30-05	23772	092-991	FGTA P205/50R16 FIREHAWK GTA 02 86H BW OE	2	99.99	73.20	199.98	146.40	53.58	26.79%
01-30-05	23788	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	4	79.99	59.98	319.96	239.92	80.04	25.02%
01-31-05	23799	184-414	ZFDAT 33X12.50R15LT DESTINATION A/T C OWL 55K	2	133.99	97.59	267.98	195.18	72.80	27.17%
01-05-05	22212	107-522	FLH P185/65R15 AFFINITY LH30 86H BW 70K	2	50.97	48.55	101.94	97.10	4.84	4.75%
01-06-05	22285	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	4	60.99	42.16	243.96	168.64	75.32	30.87%
01-06-05	22311	098-019	F380 P205/65R15 FR380 92S BW 55K	4	54.99	36.60	219.96	146.40	73.56	33.44%
02-11-05	24478	098-000	F380 P195/75R14 FR380 92S WS 55K	2	37.99	30.86	75.98	61.72	14.26	18.77%
02-11-05	24479	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	2	73.99	60.45	147.98	120.90	27.08	18.30%
02-11-05	24490	147-560	FLE P225/70R16 DESTINATION LE 101S OWL 60K	4	79.99	60.78	319.96	243.12	76.84	24.02%
02-14-05	24670	098-035	F380 P205/70R15 FR380 95S WS 55K	1	39.00	34.81	39.00	34.81	4.19	10.74%
02-16-05	24798	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	4	69.99	54.84	279.96	219.36	60.60	21.65%
02-21-05	25089	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	2	63.00	55.36	126.00	110.72	15.28	12.13%
02-21-05	25090	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	1	63.00	55.36	63.00	55.36	7.64	12.13%
02-21-05	25095	123-838	FLE P245/70R16 DESTINATION LE 106S OWL 60K	2	89.99	65.62	179.98	131.24	48.74	27.08%
02-22-05	25129	026-869	AFDAT P255/70R16 DESTINATION A/T 109S OWL 55K	4	95.00	80.40	380.00	321.60	58.40	15.37%
02-22-05	25148	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	4	79.99	59.98	319.96	239.92	80.04	25.02%
02-24-05	25263	093-637	AFSI P195/65R15 SUPREME SI 89S BW 60K	4	61.99	46.49	247.96	185.96	62.00	25.00%
02-25-05	25318	146-914	FLE P215/75R15 DESTINATION LE 100S OWL 60K	2	71.99	54.58	143.98	109.16	34.82	24.18%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
02-04-05	24083	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	4	49.53	43.42	198.12	173.68	24.44	12.34%
02-05-05	24128	148-189	F380 175/65R14 FR380 82S BW 55K	4	45.99	32.33	183.96	129.32	54.64	29.70%
02-05-05	24161	158-438	FLE LT235/75R15 DESTINATION LE C OWL 60K	4	82.99	62.87	331.96	251.48	80.48	24.24%
02-05-05	24161	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	1	77.99	58.42	77.99	58.42	19.57	25.09%
02-08-05	24311	098-329	F380 P215/75R15 FR380 100S WS 55K	1	39.99	35.47	39.99	35.47	4.52	11.30%
02-09-05	24367	098-116	F380 P215/70R15 FR380 97S WS 55K	1	43.00	37.68	43.00	37.68	5.32	12.37%
02-09-05	24369	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-09-05	24370	098-116	F380 P215/70R15 FR380 97S WS 55K	3	53.99	37.68	161.97	113.04	48.93	30.21%
<b>Totals for Maddox, Don</b>				<b>142</b>	<b>3,279.68</b>	<b>2,610.10</b>	<b>9,151.46</b>	<b>7,162.68</b>	<b>1,988.78</b>	<b>21.73%</b>
<b>Newman, Jesse</b>										
01-12-05	22684	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	4	77.99	58.42	311.96	233.68	78.28	25.09%
01-13-05	22751	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	1	71.99	55.36	71.99	55.36	16.63	23.10%
01-14-05	22753	097-713	F380 P175/70R14 FR380 84S BW 55K	1	1.50	29.04	1.50	29.04	-27.54	-1836.00%
01-17-05	22995	107-530	FLH P195/60R15 AFFINITY LH30 87H BW 70K	1	56.00	52.49	56.00	52.49	3.51	6.27%
01-20-05	23192	107-417	FLH P225/60R16 AFFINITY LH30 97H BW 70K	2	99.99	66.27	199.98	132.54	67.44	33.72%
01-20-05	23205	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	1	69.99	54.84	69.99	54.84	15.15	21.65%
01-20-05	23207	148-206	F380 185/65R14 FR380 86S BW 55K	2	31.99	33.37	63.98	66.74	-2.76	-4.31%
01-21-05	23228	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	1	61.99	42.58	61.99	42.58	19.41	31.31%
01-25-05	23520	123-838	FLE P245/70R16 DESTINATION LE 106S OWL 60K	4	89.99	65.62	359.96	262.48	97.48	27.08%
01-26-05	23552	147-016	FLE P245/75R16 DESTINATION LE 109S OWL 60K	4	88.99	64.39	355.96	257.56	98.40	27.64%
01-27-05	23605	190-670	FSAT LT265/75R16 STEELTEX RADIAL A/T E OWL 50K	4	118.80	105.87	475.20	423.48	51.72	10.88%
01-27-05	23612	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
01-28-05	23624	098-035	F380 P205/70R15 FR380 95S WS 55K	2	55.99	34.81	111.98	69.62	42.36	37.83%
01-29-05	23580	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	4	61.99	48.43	247.96	193.72	54.24	21.87%
01-05-05	22205	098-035	F380 P205/70R15 FR380 95S WS 55K	2	54.99	33.80	109.98	67.60	42.38	38.53%
01-06-05	22315	107-549	FLH P215/60R15 AFFINITY LH30 93H BW 70K	4	85.99	54.75	343.96	219.00	124.96	36.33%
01-08-05	22075	148-104	F380 185/70R14 FR380 88S BW 55K	4	34.99	29.46	139.96	117.84	22.12	15.80%
01-09-05	22378	098-329	F380 P215/75R15 FR380 100S WS 55K	1	38.99	34.44	38.99	34.44	4.55	11.67%
01-09-05	22494	097-713	F380 P175/70R14 FR380 84S BW 55K	1	38.99	28.19	38.99	28.19	10.80	27.70%
01-09-05	22496	098-329	F380 P215/75R15 FR380 100S WS 55K	2	35.00	34.44	70.00	68.88	1.12	1.60%
01-09-05	22505	097-942	F380 P185/75R14 FR380 89S WS 55K	2	35.99	28.46	71.98	56.92	15.06	20.92%
02-01-05	23608	098-361	F380 P235/75R15 FR380 105S WS 55K	2	44.99	38.69	89.98	77.38	12.60	14.00%
02-01-05	23893	148-104	F380 185/70R14 FR380 88S BW 55K	2	42.99	30.34	85.98	60.68	25.30	29.43%
02-11-05	24444	146-982	FLE P235/70R15 DESTINATION LE 102S OWL 60K	2	79.99	59.98	159.98	119.96	40.02	25.02%
02-11-05	24512	148-189	F380 175/65R14 FR380 82S BW 55K	4	45.99	32.33	183.96	129.32	54.64	29.70%
02-11-05	24530	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	66.00	57.55	264.00	230.20	33.80	12.80%
02-12-05	24562	147-016	FLE P245/75R16 DESTINATION LE 109S OWL 60K	4	88.99	64.39	355.96	257.56	98.40	27.64%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
02-12-05	24587	098-116	F380 P215/70R15 FR380 97S WS 55K	4	53.99	37.68	215.96	150.72	65.24	30.21%
02-13-05	24619	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	2	61.99	45.16	123.98	90.32	33.66	27.15%
02-13-05	24638	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-14-05	24650	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	4	69.99	54.84	279.96	219.36	60.60	21.65%
02-15-05	24695	123-846	FLE P265/70R16 DESTINATION LE 111S OWL 60K	2	85.25	73.68	170.50	147.36	23.14	13.57%
02-18-05	24860	065-358	ZFNS P225/60R16 AFFINITY O.E. 97T / T-2 BW	1	94.99	67.10	94.99	67.10	27.89	29.36%
02-18-05	24943	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
02-20-05	25021	096-288	AFSI 215/65R16 SUPREME SI 98T BW 60K	4	71.99	55.36	287.96	221.44	66.52	23.10%
02-20-05	25041	148-206	F380 185/65R14 FR380 86S BW 55K	1	35.04	33.37	35.04	33.37	1.67	4.77%
02-21-05	25110	147-067	FLE P265/70R17 DESTINATION LE 113S OWL 60K	4	106.99	80.23	427.96	320.92	107.04	25.01%
02-24-05	25257	148-104	F380 185/70R14 FR380 88S BW 55K	2	42.99	30.34	85.98	60.68	25.30	29.43%
02-24-05	25265	107-530	FLH P195/60R15 AFFINITY LH30 87H BW 70K	4	78.99	52.49	315.96	209.96	106.00	33.55%
02-26-05	25358	147-016	FLE P245/75R16 DESTINATION LE 109S OWL 60K	4	65.00	64.39	260.00	257.56	2.44	0.94%
02-28-05	25474	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	2	61.99	43.42	123.98	86.84	37.14	29.96%
02-03-05	24035	098-329	F380 P215/75R15 FR380 100S WS 55K	1	39.99	35.47	39.99	35.47	4.52	11.30%
02-04-05	24110	098-043	F380 P205/75R14 FR380 95S WS 55K	2	39.00	32.73	78.00	65.46	12.54	16.08%
02-07-05	24285	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	2	69.99	54.84	139.98	109.68	30.30	21.65%
03-01-05	25527	026-614	AFDAT P245/75R16 DESTINATION A/T 109S OWL 55K	4	95.00	75.79	380.00	303.16	76.84	20.22%
<b>Totals for Newman, Jesse</b>				<b>118</b>	<b>2,868.24</b>	<b>2,250.75</b>	<b>8,118.31</b>	<b>6,308.60</b>	<b>1,809.71</b>	<b>22.29%</b>
<b>Non Profit, Sales</b>										
01-11-05	22616	107-514	FLH P205/55R16 AFFINITY LH30 89H BW 70K	2	74.75	74.77	149.50	149.54	-0.04	-0.03%
01-19-05	23136	147-067	FLE P265/70R17 DESTINATION LE 113S OWL 60K	1	84.00	80.23	84.00	80.23	3.77	4.49%
01-26-05	23527	288-624	FSAT LT245/75R16 STEELTEX RADIAL A/T E BW 50K	1	0.00	95.95	0.00	95.95	-95.95	0.00%
01-04-05	22131	190-670	FSAT LT265/75R16 STEELTEX RADIAL A/T E OWL 50K	2	107.91	102.78	215.82	205.56	10.26	4.75%
01-04-05	22131	158-404	FLE 31X10.50R15LT DESTINATION LE C OWL 60K	4	72.04	68.61	288.16	274.44	13.72	4.76%
01-06-05	22270	098-078	F380 P215/70R14 FR380 96S WS 55K	2	37.34	35.56	74.68	71.12	3.56	4.77%
01-06-05	22325	146-999	FLE P235/70R16 DESTINATION LE 104S OWL 60K	4	63.44	60.27	253.76	241.08	12.68	5.00%
01-07-05	22366	147-067	FLE P265/70R17 DESTINATION LE 113S OWL 60K	4	85.72	77.15	342.88	308.60	34.28	10.00%
02-21-05	25100	147-033	FLE P255/70R16 DESTINATION LE 109S OWL 60K	2	73.00	69.53	146.00	139.06	6.94	4.75%
03-01-05	25534	123-846	FLE P265/70R16 DESTINATION LE 111S OWL 60K	1	81.87	73.68	81.87	73.68	8.19	10.00%
<b>Totals for Non Profit, Sales</b>				<b>23</b>	<b>680.07</b>	<b>738.53</b>	<b>1,636.67</b>	<b>1,639.26</b>	<b>-2.59</b>	<b>-0.16%</b>
<b>Swift, Joe</b>										
01-11-05	22308	147-050	FLE P265/75R16 DESTINATION LE 114S OWL 60K	4	92.99	67.12	371.96	268.48	103.48	27.82%
01-11-05	22591	147-050	FLE P265/75R16 DESTINATION LE 114S OWL 60K	4	72.00	67.12	288.00	268.48	19.52	6.78%
01-12-05	22660	093-637	AFSI P195/65R15 SUPREME SI 89S BW 60K	2	50.00	46.49	100.00	92.98	7.02	7.02%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
01-15-05	22867	098-019	F380 P205/65R15 FR380 92S BW 55K	1	44.00	37.70	44.00	37.70	6.30	14.32%
01-15-05	22870	098-035	F380 P205/70R15 FR380 95S WS 55K	2	55.99	34.81	111.98	69.62	42.36	37.83%
01-15-05	22903	098-000	F380 P195/75R14 FR380 92S WS 55K	4	28.00	30.86	112.00	123.44	-11.44	-10.21%
01-16-05	22953	067-695	AFSI P195/70R14 SUPREME SI 90S BW 60K	4	47.99	37.91	191.96	151.64	40.32	21.00%
01-17-05	22985	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
01-22-05	23302	148-206	F380 185/65R14 FR380 86S BW 55K	1	46.99	33.37	46.99	33.37	13.62	28.98%
01-22-05	23310	067-881	AFSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
01-22-05	23325	148-104	F380 185/70R14 FR380 88S BW 55K	2	42.99	30.34	85.98	60.68	25.30	29.43%
01-23-05	23382	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	4	77.99	58.42	311.96	233.68	78.28	25.09%
01-24-05	23387	146-965	FLE P235/75R15 DESTINATION LE 105S OWL 60K	2	77.99	58.42	155.98	116.84	39.14	25.09%
01-24-05	23422	067-792	AFSI P205/70R15 SUPREME SI 95S WS 60K	2	61.99	43.42	123.98	86.84	37.14	29.96%
01-24-05	23431	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	2	61.99	45.16	123.98	90.32	33.66	27.15%
01-25-05	23474	107-530	FLH P195/60R15 AFFINITY LH30 87H BW 70K	2	54.00	52.49	108.00	104.98	3.02	2.80%
01-25-05	23499	098-000	F380 P195/75R14 FR380 92S WS 55K	2	37.99	30.86	75.98	61.72	14.26	18.77%
01-26-05	23553	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
01-26-05	23554	098-329	F380 P215/75R15 FR380 100S WS 55K	2	39.99	35.47	79.98	70.94	9.04	11.30%
01-28-05	23659	067-865	AFSI P215/60R16 SUPREME SI 94S BW 60K	4	69.99	54.84	279.96	219.36	60.60	21.65%
01-28-05	23669	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	46.00	42.58	184.00	170.32	13.68	7.43%
01-28-05	23672	107-530	FLH P195/60R15 AFFINITY LH30 87H BW 70K	4	78.99	52.49	315.96	209.96	106.00	33.55%
01-28-05	23696	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	61.99	42.58	247.96	170.32	77.64	31.31%
01-29-05	23737	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	4	61.99	45.16	247.96	180.64	67.32	27.15%
01-08-05	22453	107-514	FLH P205/55R16 AFFINITY LH30 89H BW 70K	4	89.00	74.77	356.00	299.08	56.92	15.99%
02-01-05	23878	147-050	FLE P265/75R16 DESTINATION LE 114S OWL 60K	4	75.00	69.81	300.00	279.24	20.76	6.92%
02-01-05	23884	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-14-05	24663	097-713	F380 P175/70R14 FR380 84S BW 55K	4	32.00	29.04	128.00	116.16	11.84	9.25%
02-19-05	24981	107-549	FLH P215/60R15 AFFINITY LH30 93H BW 70K	2	81.99	58.21	163.98	116.42	47.56	29.00%
02-19-05	24991	098-116	F380 P215/70R15 FR380 97S WS 55K	1	49.99	37.68	49.99	37.68	12.31	24.62%
02-19-05	24995	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	2	69.99	57.55	139.98	115.10	24.88	17.77%
02-19-05	25004	148-206	F380 185/65R14 FR380 86S BW 55K	1	46.99	33.37	46.99	33.37	13.62	28.98%
02-02-05	23940	067-776	AFSI P215/70R15 SUPREME SI 97S WS 60K	4	61.99	45.16	247.96	180.64	67.32	27.15%
02-20-05	25022	067-881	FSI P205/55R16 SUPREME SI 89S BW 60K	4	73.99	60.45	295.96	241.80	54.16	18.30%
02-20-05	25024	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	1	69.99	57.55	69.99	57.55	12.44	17.77%
02-20-05	25038	093-645	FSI P215/65R15 SUPREME SI 95S BW 60K	4	63.99	50.96	255.96	203.84	52.12	20.36%
02-21-05	25059	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-23-05	25214	067-857	AFSI P205/65R15 SUPREME SI 92S BW 60K	2	61.99	48.43	123.98	96.86	27.12	21.87%
02-23-05	25229	067-830	AFSI P185/65R14 SUPREME SI 85S BW 60K	4	49.00	42.58	196.00	170.32	25.68	13.10%
02-28-05	25481	098-329	F380 P215/75R15 FR380 100S WS 55K	1	39.99	35.47	39.99	35.47	4.52	11.30%
02-28-05	25491	067-873	AFSI P225/60R16 SUPREME SI 97S BW 60K	4	69.99	57.55	279.96	230.20	49.76	17.77%
02-06-05	24200	147-067	FLE P265/70R17 DESTINATION LE 113S OWL 60K	4	106.99	80.23	427.96	320.92	107.04	25.01%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FIR - Firestone (continued)</b>										
<b>Totals for Swift, Joe</b>				<b>124</b>	<b>2,608.68</b>	<b>2,077.07</b>	<b>8,007.09</b>	<b>6,404.46</b>	<b>1,602.63</b>	<b>20.02%</b>
<b>zz Unassigned Srv Wr</b>										
02-22-05	25183	148-206	F380 185/65R14 FR380 86S BW 55K	4	46.99	33.37	187.96	133.48	54.48	28.98%
<b>Totals for Zz Unassigned Srv Wr</b>				<b>4</b>	<b>46.99</b>	<b>33.37</b>	<b>187.96</b>	<b>133.48</b>	<b>54.48</b>	<b>28.98%</b>
<b>Totals for Mfr FIR - Firestone</b>				<b>686</b>	<b>16,907.04</b>	<b>13,398.21</b>	<b>44,825.43</b>	<b>35,066.47</b>	<b>9,758.96</b>	<b>21.77%</b>
<b>FMC - Aurora</b>										
<b>Freman, Robert</b>										
02-11-05	24492	00381	MC P225/50R17 MASTERCRAFT AVENGER LSR 92V	4	131.00	110.61	524.00	442.44	81.56	15.56%
<b>Totals for Freman, Robert</b>				<b>4</b>	<b>131.00</b>	<b>110.61</b>	<b>524.00</b>	<b>442.44</b>	<b>81.56</b>	<b>15.56%</b>
<b>Maddox, Don</b>										
02-26-05	25400	39748	MC P215/55R16 MASTERCRAFT AVENGER GT 91T	2	99.99	68.01	199.98	136.02	63.96	31.98%
<b>Totals for Maddox, Don</b>				<b>2</b>	<b>99.99</b>	<b>68.01</b>	<b>199.98</b>	<b>136.02</b>	<b>63.96</b>	<b>31.98%</b>
<b>Newman, Jesse</b>										
01-19-05	23126	39748	MC P215/55R16 MASTERCRAFT AVENGER GT 91T	4	99.99	64.73	399.96	258.92	141.04	35.26%
<b>Totals for Newman, Jesse</b>				<b>4</b>	<b>99.99</b>	<b>64.73</b>	<b>399.96</b>	<b>258.92</b>	<b>141.04</b>	<b>35.26%</b>
<b>Non Profit, Sales</b>										
01-28-05	23551	1002784	ZAU P195/65R15 AURORA H715 VSB 89T	2	0.00	46.77	0.00	93.54	-93.54	0.00%
<b>Totals for Non Profit, Sales</b>				<b>2</b>	<b>0.00</b>	<b>46.77</b>	<b>0.00</b>	<b>93.54</b>	<b>-93.54</b>	<b>0.00%</b>
<b>Totals for Mfr FMC - Aurora</b>				<b>12</b>	<b>330.98</b>	<b>290.12</b>	<b>1,123.94</b>	<b>930.92</b>	<b>193.02</b>	<b>17.17%</b>
<b>FUZ - Fuzion</b>										
<b>Florek, Carl</b>										
01-15-05	22912	027-447	FUZ 245/45ZR17 FUZION Zri 40K	1	137.99	89.20	137.99	89.20	48.79	35.36%
<b>Totals for Florek, Carl</b>				<b>1</b>	<b>137.99</b>	<b>89.20</b>	<b>137.99</b>	<b>89.20</b>	<b>48.79</b>	<b>35.36%</b>
<b>Freman, Robert</b>										
02-22-05	25178	027-039	FUZ P225/55ZR16 FUZION Zri 40K	1	105.99	65.83	105.99	65.83	40.16	37.89%
<b>Totals for Freman, Robert</b>				<b>1</b>	<b>105.99</b>	<b>65.83</b>	<b>105.99</b>	<b>65.83</b>	<b>40.16</b>	<b>37.89%</b>
<b>Maddox, Don</b>										
01-12-05	22664	027-362	FUZ 225/45ZR17 FUZION Zri 40K	2	92.27	78.43	184.54	156.86	27.68	15.00%
01-21-05	23259	027-345	FUZ 215/45ZR17 FUZION Zri 40K	2	108.99	71.56	217.98	143.12	74.86	34.34%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>FUZ - Fuzion (continued)</b>										
02-26-05	25383	027-158	FUZ 205/50R16 FUZION Zri 40K	2	92.99	60.22	185.98	120.44	65.54	35.24%
<b>Totals for Maddox, Don</b>				<b>6</b>	<b>294.25</b>	<b>210.21</b>	<b>588.50</b>	<b>420.42</b>	<b>168.08</b>	<b>28.56%</b>
<b>Newman, Jesse</b>										
02-25-05	25342	027-447	FUZ 245/45ZR17 FUZION Zri 40K	2	136.99	88.48	273.98	176.96	97.02	35.41%
<b>Totals for Newman, Jesse</b>				<b>2</b>	<b>136.99</b>	<b>88.48</b>	<b>273.98</b>	<b>176.96</b>	<b>97.02</b>	<b>35.41%</b>
<b>Non Profit, Sales</b>										
01-25-05	23469	027-158	FUZ 205/50R16 FUZION Zri 40K	4	63.38	60.22	253.52	240.88	12.64	4.99%
<b>Totals for Non Profit, Sales</b>				<b>4</b>	<b>63.38</b>	<b>60.22</b>	<b>253.52</b>	<b>240.88</b>	<b>12.64</b>	<b>4.99%</b>
<b>Totals for Mfr FUZ - Fuzion</b>				<b>14</b>	<b>738.60</b>	<b>513.94</b>	<b>1,359.98</b>	<b>993.29</b>	<b>366.69</b>	<b>26.96%</b>
<b>GNT - General</b>										
<b>Swift, Joe</b>										
02-21-05	25088	15474700000	ZGGW P225/75R15 Grabber AW 102T BSW 50K	1	91.99	84.80	91.99	84.80	7.19	7.82%
<b>Totals for Swift, Joe</b>				<b>1</b>	<b>91.99</b>	<b>84.80</b>	<b>91.99</b>	<b>84.80</b>	<b>7.19</b>	<b>7.82%</b>
<b>Totals for Mfr GNT - General</b>				<b>1</b>	<b>91.99</b>	<b>84.80</b>	<b>91.99</b>	<b>84.80</b>	<b>7.19</b>	<b>7.82%</b>
<b>GOO - Goodyear</b>										
<b>Florek, Carl</b>										
01-17-05	22990	106-137-625	ZGY P275/45R20 Eagle GT II 106V S2 VSB	2	168.99	127.44	337.98	254.88	83.10	24.59%
02-10-05	24231	732-393-500	ZGY 205/55R16 Eagle RS-A 91H S1 VSB 50K	2	103.99	82.28	207.98	164.56	43.42	20.88%
02-21-05	25057	402-032-477	ZGY P185/65R15 Integrity 86S S1 VDS 50K	1	58.99	46.74	58.99	46.74	12.25	20.77%
02-04-05	24040	706-094-492	GY P205/60R16 Eagle LS 91H SL VSB 50K	4	85.99	68.15	343.96	272.60	71.36	20.75%
02-04-05	24066	732-687-500	ZGY P215/50R17 Eagle RS-A 90V S2 VSB 50K	1	174.99	131.90	174.99	131.90	43.09	24.62%
02-07-05	24243	183-597-418	ZGY P245/70R16 Wrangler SR-A 106S S2 OWL 50K	1	142.11	105.84	142.11	105.84	36.27	25.52%
<b>Totals for Florek, Carl</b>				<b>11</b>	<b>735.06</b>	<b>562.35</b>	<b>1,266.01</b>	<b>976.52</b>	<b>289.49</b>	<b>22.87%</b>
<b>Freman, Robert</b>										
01-19-05	23115	706-442-034	GY P225/55R17 Eagle LS 95T SL B01 50K	1	132.99	105.76	132.99	105.76	27.23	20.48%
01-04-05	22164	706-449-034	GY P225/50R16 Eagle LS 91S SL B01 50K	1	133.99	99.83	133.99	99.83	34.16	25.49%
<b>Totals for Freman, Robert</b>				<b>2</b>	<b>266.98</b>	<b>205.59</b>	<b>266.98</b>	<b>205.59</b>	<b>61.39</b>	<b>22.99%</b>
<b>Lanley, Corey</b>										
02-05-05	24055	732-177-500	ZGY P205/55R16 Eagle RS-A 89H S1 VSB 50K	3	97.30	70.20	291.90	210.60	81.30	27.85%
<b>Totals for Lanley, Corey</b>				<b>3</b>	<b>97.30</b>	<b>70.20</b>	<b>291.90</b>	<b>210.60</b>	<b>81.30</b>	<b>27.85%</b>

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>GOO - Goodyear (continued)</b>										
<b>Maddox, Don</b>										
01-13-05	22610	187-117-026	ZGY P205/70R15 Regatta 2 95S S1 XNW 75K	4	79.99	62.89	319.96	251.56	68.40	21.38%
01-14-05	22802	732-012-500	ZGY 205/50R17 Eagle RS-A 93H X2 BSL 50K	1	189.99	118.80	189.99	118.80	71.19	37.47%
01-16-05	22560	706-094-492	GY P205/60R16 Eagle LS 91H SL VSB 50K	4	74.99	68.15	299.96	272.60	27.36	9.12%
01-31-05	23710	137-406-090	ZGY P235/75R15 Wrangler RT/S 105S S2 OWL 50K	2	93.99	70.73	187.98	141.46	46.52	24.75%
01-04-05	22188	732-856-500	ZGY P225/50R16 Eagle RS-A 91V S2 VSB	1	176.99	113.40	176.99	113.40	63.59	35.93%
02-18-05	24903	137-930-039	ZGY P265/70R17 Wrangler RT/S 113S S2 OWL 50K	1	0.00	110.11	0.00	110.11	-110.11	0.00%
<b>Totals for Maddox, Don</b>				<b>13</b>	<b>615.95</b>	<b>544.08</b>	<b>1,174.88</b>	<b>1,007.93</b>	<b>166.95</b>	<b>14.21%</b>
<b>Newman, Jesse</b>										
01-21-05	23245	403-422-658	ZGY P265/70R17 Wrangler HP 113S S2 BSL 50K	2	160.99	121.27	321.98	242.54	79.44	24.67%
02-10-05	24421	189-067-199	ZGY 255/35ZR20 Eagle HP Ultra Plus 93W S2 VSB NW	2	215.00	147.96	430.00	295.92	134.08	31.18%
<b>Totals for Newman, Jesse</b>				<b>4</b>	<b>375.99</b>	<b>269.23</b>	<b>751.98</b>	<b>538.46</b>	<b>213.52</b>	<b>28.39%</b>
<b>Non Profit, Sales</b>										
03-01-05	25359	709-274-154	ZGY 255/40ZR17 EAGLE F1 GS-D3 94Y SL VSB NW	1	0.00	207.57	0.00	207.57	-207.57	0.00%
<b>Totals for Non Profit, Sales</b>				<b>1</b>	<b>0.00</b>	<b>207.57</b>	<b>0.00</b>	<b>207.57</b>	<b>-207.57</b>	<b>0.00%</b>
<b>Swift, Joe</b>										
02-18-05	24889	773-430-430	ZGY P235/75R16 Wrangler ST 106S S2 BSL 50K	1	112.99	77.40	112.99	77.40	35.59	31.50%
02-21-05	25055	706-460-492	GY P185/60R15 Eagle LS 84T SL VSB 50K	1	84.99	66.95	84.99	66.95	18.04	21.23%
02-21-05	25093	187-001-016	ZGY P185/65R15 Regatta 2 86T S1 VDS 75K	4	77.99	59.64	311.96	238.56	73.40	23.53%
02-04-05	23997	732-421-500	ZGY P235/55R17 Eagle RS-A 98H S1 VSB 50K	4	162.99	129.41	651.96	517.64	134.32	20.60%
<b>Totals for Swift, Joe</b>				<b>10</b>	<b>438.96</b>	<b>333.40</b>	<b>1,161.90</b>	<b>900.55</b>	<b>261.35</b>	<b>22.49%</b>
<b>Totals for Mfr GOO - Goodyear</b>				<b>44</b>	<b>2,530.24</b>	<b>2,192.42</b>	<b>4,913.65</b>	<b>4,047.22</b>	<b>866.43</b>	<b>17.63%</b>
<b>KEL - Kelly Springfield</b>										
<b>Florek, Carl</b>										
01-19-05	22353	176K58	ZKE P195/65R15 K/S EXPLORER BLK 40K	1	40.53	34.45	40.53	34.45	6.08	15.00%
01-21-05	23240	369K35	KN P215/70R15 K/S NAVAGATOR GOLD W/W 70K	4	73.99	51.65	295.96	206.60	89.36	30.19%
01-24-05	23407	369K61	KN P225/60R16 K/S NAVAGATOR GOLD BLK 70K	4	87.99	60.90	351.96	243.60	108.36	30.79%
02-15-05	24717	369K34	KN P205/70R15 K/S NAVAGATOR GOLD W/W 80K	4	71.99	48.84	287.96	195.36	92.60	32.16%
02-17-05	24831	369K10	KN P205/65R15 K/S NAVAGATOR GOLD BLK 70K	2	67.99	46.24	135.98	92.48	43.50	31.99%
<b>Totals for Florek, Carl</b>				<b>15</b>	<b>342.49</b>	<b>242.08</b>	<b>1,112.39</b>	<b>772.49</b>	<b>339.90</b>	<b>30.56%</b>
<b>Freman, Robert</b>										
02-18-05	24936	369K75	KN P215/65R16 K/S NAVAGATOR GOLD SBL 70K	1	79.99	56.25	79.99	56.25	23.74	29.68%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>KEL - Kelly Springfield (continued)</b>										
<b>Totals for Freman, Robert</b>				<b>1</b>	<b>79.99</b>	<b>56.25</b>	<b>79.99</b>	<b>56.25</b>	<b>23.74</b>	<b>29.68%</b>
<b>Lanley, Corey</b>										
02-17-05	24755	176K58	ZKE P195/65R15 K/S EXPLORER BLK 40K	1	50.99	34.45	50.99	34.45	16.54	32.44%
<b>Totals for Lanley, Corey</b>				<b>1</b>	<b>50.99</b>	<b>34.45</b>	<b>50.99</b>	<b>34.45</b>	<b>16.54</b>	<b>32.44%</b>
<b>Maddox, Don</b>										
01-29-05	23738	369K10	KN P205/65R15 K/S NAVAGATOR GOLD BLK 70K	1	67.99	46.24	67.99	46.24	21.75	31.99%
<b>Totals for Maddox, Don</b>				<b>1</b>	<b>67.99</b>	<b>46.24</b>	<b>67.99</b>	<b>46.24</b>	<b>21.75</b>	<b>31.99%</b>
<b>Newman, Jesse</b>										
01-18-05	23035	369K01	KN P185/65R14 K/S NAVAGATOR GOLD BLK 70K	3	49.99	41.65	149.97	124.95	25.02	16.68%
02-23-05	25202	369K34	ZKN P205/70R15 K/S NAVAGATOR GOLD W/W 80K	1	58.00	50.29	58.00	50.29	7.71	13.29%
<b>Totals for Newman, Jesse</b>				<b>4</b>	<b>107.99</b>	<b>91.94</b>	<b>207.97</b>	<b>175.24</b>	<b>32.73</b>	<b>15.74%</b>
<b>Swift, Joe</b>										
01-29-05	23716	369K35	KN P215/70R15 K/S NAVAGATOR GOLD W/W 70K	1	73.99	51.65	73.99	51.65	22.34	30.19%
<b>Totals for Swift, Joe</b>				<b>1</b>	<b>73.99</b>	<b>51.65</b>	<b>73.99</b>	<b>51.65</b>	<b>22.34</b>	<b>30.19%</b>
<b>Totals for Mfr KEL - Kelly Springfield</b>				<b>23</b>	<b>723.44</b>	<b>522.61</b>	<b>1,593.32</b>	<b>1,136.32</b>	<b>457.00</b>	<b>28.68%</b>
<b>KHT - Kumho</b>										
<b>Newman, Jesse</b>										
01-17-05	22844	2013	ZKHT P245/75R16 S RD VENTURE AT OWL	1	113.99	84.03	113.99	84.03	29.96	26.28%
<b>Totals for Newman, Jesse</b>				<b>1</b>	<b>113.99</b>	<b>84.03</b>	<b>113.99</b>	<b>84.03</b>	<b>29.96</b>	<b>26.28%</b>
<b>Totals for Mfr KHT - Kumho</b>				<b>1</b>	<b>113.99</b>	<b>84.03</b>	<b>113.99</b>	<b>84.03</b>	<b>29.96</b>	<b>26.28%</b>
<b>MHK - Mohawk</b>										
<b>Maddox, Don</b>										
02-22-05	25130	20113	AMAIV P195/70R14 MK ALLEGIANCE IV WW 90S	4	47.99	28.35	191.96	113.40	78.56	40.93%
02-23-05	25194	20112	AMAIV P185/70R14 MK ALLEGIANCE IV WW 87S	4	42.99	26.74	171.96	106.96	65.00	37.80%
02-24-05	25252	20109	AMAIV P235/75R15 MK ALLEGIANCE IV WW 105S	2	53.99	32.32	107.98	64.64	43.34	40.14%
<b>Totals for Maddox, Don</b>				<b>10</b>	<b>144.97</b>	<b>87.41</b>	<b>471.90</b>	<b>285.00</b>	<b>186.90</b>	<b>39.61%</b>
<b>Totals for Mfr MHK - Mohawk</b>				<b>10</b>	<b>144.97</b>	<b>87.41</b>	<b>471.90</b>	<b>285.00</b>	<b>186.90</b>	<b>39.61%</b>
<b>MIH - Michelin</b>										

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>MIH - Michelin (continued)</b>										
<b>Freman, Robert</b>										
01-15-05	22862	84379	ZMIH P255/70R18 S CRS TERR Linc BLK 65K	-1	186.99	149.03	-186.99	-149.03	-37.96	-20.30%
01-17-05	22913	42699	ZMIH P205/60R16 V MXV4 S8 Honda BLK 40K	1	169.99	143.86	169.99	143.86	26.13	15.37%
01-28-05	23509	71970	AMIH 205/55R16 H MXV4+ AUDI/VW BLK	2	134.99	121.04	269.98	242.08	27.90	10.33%
01-04-05	22094	25516	ZMIH LT225/75R16 E LTX M/S Ford BLK 60K	2	153.99	142.22	307.98	284.44	23.54	7.64%
02-01-05	23801	93110	ZMIH P215/70R15 T HydroEdge BLK 85K	2	113.99	95.29	227.98	190.58	37.40	16.40%
<b>Totals for Freman, Robert</b>				<b>6</b>	<b>759.95</b>	<b>651.44</b>	<b>788.94</b>	<b>711.93</b>	<b>77.01</b>	<b>9.76%</b>
<b>Lanley, Corey</b>										
01-21-05	23220	79176	ZMIHXT P235/70R16 S CRS TERR FORD OWL 65K	1	137.99	126.53	137.99	126.53	11.46	8.30%
<b>Totals for Lanley, Corey</b>				<b>1</b>	<b>137.99</b>	<b>126.53</b>	<b>137.99</b>	<b>126.53</b>	<b>11.46</b>	<b>8.30%</b>
<b>Maddox, Don</b>										
01-11-05	22578	98835	ZMIH P275/70R16 H LTX M/S BLK 60K	4	149.99	135.60	599.96	542.40	57.56	9.59%
01-18-05	23037	62293	AMIH 215/55R16 H ENERGY MXV4+ BLK 50K	1	138.99	118.83	138.99	118.83	20.16	14.50%
02-10-05	24418	49322	ZMIH 215/65R16 S MX4 BLK	2	123.00	101.06	246.00	202.12	43.88	17.84%
02-14-05	24702	98499	MIH P225/60R16 S SYMMETRY WSW 65K	1	115.99	100.04	115.99	100.04	15.95	13.75%
02-08-05	24278	65887	ZMIH P255/60R17 S CRS TERR GM BLK 65K	4	157.99	141.38	631.96	565.52	66.44	10.51%
<b>Totals for Maddox, Don</b>				<b>12</b>	<b>685.96</b>	<b>596.91</b>	<b>1,732.90</b>	<b>1,528.91</b>	<b>203.99</b>	<b>11.77%</b>
<b>Newman, Jesse</b>										
01-11-05	22538	89972	ZMIH P215/75R15 S SYMMETRY WSW 65K	2	97.99	85.70	195.98	171.40	24.58	12.54%
02-15-05	24560	39992	ZMIHLTXMS P255/70R16 S LTX M/S OWL 60K	4	138.99	125.65	555.96	502.60	53.36	9.60%
02-26-05	25392	98499	MIH P225/60R16 S SYMMETRY WSW 65K	4	115.99	100.04	463.96	400.16	63.80	13.75%
02-03-05	24034	74984	ZMIHMX4 P215/60R17 MX4 50K	2	148.99	117.69	297.98	235.38	62.60	21.01%
<b>Totals for Newman, Jesse</b>				<b>12</b>	<b>501.96</b>	<b>429.08</b>	<b>1,513.88</b>	<b>1,309.54</b>	<b>204.34</b>	<b>13.50%</b>
<b>Non Profit, Sales</b>										
01-31-05	23814	94279	AMIHHE P215/65R15 T HYDROEDGE BLK 85K	4	101.42	101.42	405.68	405.68	0.00	0.00%
<b>Totals for Non Profit, Sales</b>				<b>4</b>	<b>101.42</b>	<b>101.42</b>	<b>405.68</b>	<b>405.68</b>	<b>0.00</b>	<b>0.00%</b>
<b>Swift, Joe</b>										
01-17-05	22970	95648	ZMIH P235/65R17 T CRS TERR ACUR BLK 65K	4	157.99	141.51	631.96	566.04	65.92	10.43%
01-19-05	22102	67119	ZMIHXT P255/70R16 S CROSS TERRAIN OWL 65K	1	156.99	140.67	156.99	140.67	16.32	10.40%
02-02-05	23929	96987	ZMIH P215/70R15 S HARMONY BLK 80K	4	98.00	91.14	392.00	364.56	27.44	7.00%
02-21-05	25083	91633	MIH P215/60R15 S HARMONY BLK 80K	4	112.99	94.66	451.96	378.64	73.32	16.22%
03-01-05	25464	99961	ZSN 225/55R16 MICHELIN X-ICE 95Q BLK Snow	2	115.14	109.38	230.28	218.76	11.52	5.00%
<b>Totals for Swift, Joe</b>				<b>15</b>	<b>641.11</b>	<b>577.36</b>	<b>1,863.19</b>	<b>1,668.67</b>	<b>194.52</b>	<b>10.44%</b>

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>MIH - Michelin (continued)</b>										
<b>Totals for Mfr MIH - Michelin</b>				<b>50</b>	<b>2,828.39</b>	<b>2,482.74</b>	<b>6,442.58</b>	<b>5,751.26</b>	<b>691.32</b>	<b>10.73%</b>
<b>RUN - Runway</b>										
<b>Maddox, Don</b>										
01-02-05	22037	CEN6528	AEH 195/65R14 ENDURO-656 89H 50K	4	49.99	25.58	199.96	102.32	97.64	48.83%
<b>Totals for Maddox, Don</b>				<b>4</b>	<b>49.99</b>	<b>25.58</b>	<b>199.96</b>	<b>102.32</b>	<b>97.64</b>	<b>48.83%</b>
<b>Newman, Jesse</b>										
01-21-05	23193	CEN6040	AEH 195/60R15 ENDURO-606 88H 50K	4	42.99	31.58	171.96	126.32	45.64	26.54%
01-31-05	23819	CEN6544	AEH 205/65R15 ENDURO-656 94H 50K	4	36.00	29.97	144.00	119.88	24.12	16.75%
<b>Totals for Newman, Jesse</b>				<b>8</b>	<b>78.99</b>	<b>61.55</b>	<b>315.96</b>	<b>246.20</b>	<b>69.76</b>	<b>22.08%</b>
<b>Non Profit, Sales</b>										
01-20-05	22159	CEN9020	ZEAT 31X10.50R15 ENDURO A/T ROWL 50K	1	0.00	61.21	0.00	61.21	-61.21	0.00%
<b>Totals for Non Profit, Sales</b>				<b>1</b>	<b>0.00</b>	<b>61.21</b>	<b>0.00</b>	<b>61.21</b>	<b>-61.21</b>	<b>0.00%</b>
<b>Swift, Joe</b>										
01-03-05	21913	CEN7552	ZES P235/75R15 ENDURO-75 105S 60K	1	39.99	36.39	39.99	36.39	3.60	9.00%
02-21-05	24964	CEN7552	ZES P235/75R15 ENDURO-75 105S 60K	2	51.99	40.76	103.98	81.52	22.46	21.60%
<b>Totals for Swift, Joe</b>				<b>3</b>	<b>91.98</b>	<b>77.15</b>	<b>143.97</b>	<b>117.91</b>	<b>26.06</b>	<b>18.10%</b>
<b>Totals for Mfr RUN - Runway</b>				<b>16</b>	<b>220.96</b>	<b>225.49</b>	<b>659.89</b>	<b>527.64</b>	<b>132.25</b>	<b>20.04%</b>
<b>TRL - Trailer Tires</b>										
<b>Swift, Joe</b>										
01-12-05	22674	391-025-225	TRAILER 2257515 TRANSMaster RADIAL 8 Ply	2	79.99	57.64	159.98	115.28	44.70	27.94%
01-18-05	22723	391-025-225	TRAILER 2257515 TRANSMaster RADIAL 8 Ply	4	60.67	57.64	242.68	230.56	12.12	4.99%
<b>Totals for Swift, Joe</b>				<b>6</b>	<b>140.66</b>	<b>115.28</b>	<b>402.66</b>	<b>345.84</b>	<b>56.82</b>	<b>14.11%</b>
<b>Totals for Mfr TRL - Trailer Tires</b>				<b>6</b>	<b>140.66</b>	<b>115.28</b>	<b>402.66</b>	<b>345.84</b>	<b>56.82</b>	<b>14.11%</b>
<b>UNR - Uniroyal</b>										
<b>Freman, Robert</b>										
02-06-05	24215	93470	AUNXC P265/75R16 S LAR CRS CNTRY OWL 60K	2	111.99	84.10	223.98	168.20	55.78	24.90%
<b>Totals for Freman, Robert</b>				<b>2</b>	<b>111.99</b>	<b>84.10</b>	<b>223.98</b>	<b>168.20</b>	<b>55.78</b>	<b>24.90%</b>
<b>Maddox, Don</b>										
02-15-05	24718	67415	ZUNR P225/60R16 S TP AWP BLK 70K	1	74.00	58.45	74.00	58.45	15.55	21.01%

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>UNR - Uniroyal (continued)</b>										
<b>Totals for Maddox, Don</b>				<b>1</b>	<b>74.00</b>	<b>58.45</b>	<b>74.00</b>	<b>58.45</b>	<b>15.55</b>	<b>21.01%</b>
<b>Newman, Jesse</b>										
01-09-05	22485	74133	AUNXC P235/75R15 S LAR CRS CNTRY OWL 60K	2	92.99	69.95	185.98	139.90	46.08	24.78%
<b>Totals for Newman, Jesse</b>				<b>2</b>	<b>92.99</b>	<b>69.95</b>	<b>185.98</b>	<b>139.90</b>	<b>46.08</b>	<b>24.78%</b>
<b>Swift, Joe</b>										
01-28-05	23685	46556	ZUNR P235/70R15 S LAR CRS CNTRY OWL 60K	4	97.99	76.27	391.96	305.08	86.88	22.17%
<b>Totals for Swift, Joe</b>				<b>4</b>	<b>97.99</b>	<b>76.27</b>	<b>391.96</b>	<b>305.08</b>	<b>86.88</b>	<b>22.17%</b>
<b>Totals for Mfr UNR - Uniroyal</b>				<b>9</b>	<b>376.97</b>	<b>288.77</b>	<b>875.92</b>	<b>671.63</b>	<b>204.29</b>	<b>23.32%</b>
<b>YOK - Yokohama</b>										
<b>Florek, Carl</b>										
01-13-05	22724	31023	YAT P215/60R16 BW TL AVID TOUR 80K	2	51.00	50.17	102.00	100.34	1.66	1.63%
01-25-05	23519	31002	AYAT P195/75R14 WW TL AVID TOUR 80K	4	49.95	39.89	199.80	159.56	40.24	20.14%
02-16-05	24821	31003	AYAT P205/75R14 WW TL AVID TOUR 80K	4	52.95	42.60	211.80	170.40	41.40	19.55%
02-17-05	24839	5122	YHTS P265/70R16 OWL TL GEO H/T-S 60K	4	118.99	76.57	475.96	306.28	169.68	35.65%
02-04-05	24072	31514	YH4S P195/60R15 AVID H4s 87H 60K	2	54.41	46.25	108.82	92.50	16.32	15.00%
<b>Totals for Florek, Carl</b>				<b>16</b>	<b>327.30</b>	<b>255.48</b>	<b>1,098.38</b>	<b>829.08</b>	<b>269.30</b>	<b>24.52%</b>
<b>Freman, Robert</b>										
01-10-05	22351	5353	YHTS LT245/75R16 10 ORB TL GEO H/T-S 60K	1	128.99	83.81	128.99	83.81	45.18	35.03%
01-11-05	22583	31019	YAT P205/65R15 BW TL AVID TOUR 80K	4	71.99	44.98	287.96	179.92	108.04	37.52%
01-18-05	23094	31003	AYAT P205/75R14 WW TL AVID TOUR 80K	2	52.95	42.60	105.90	85.20	20.70	19.55%
01-24-05	23416	31524	YH4S P215/60R15 AVID H4s 93H 60K	4	76.99	52.24	307.96	208.96	99.00	32.15%
02-16-05	24786	31020	YAT P215/65R15 BW TL AVID TOUR 80K	2	55.00	46.67	110.00	93.34	16.66	15.15%
02-17-05	24859	31023	AYAT P215/60R16 BW TL AVID TOUR 80K	1	68.99	50.17	68.99	50.17	18.82	27.28%
02-18-05	24927	31014	AYAT P205/70R15 WW TL AVID TOUR 80K	2	71.99	45.40	143.98	90.80	53.18	36.94%
02-20-05	25018	31518	YV4S P205/55R16 AVID V4s 89V 60K	4	102.99	69.39	411.96	277.56	134.40	32.62%
02-21-05	25065	31004	AYAT P205/75R15 WW TL AVID TOUR 80K	4	54.95	44.41	219.80	177.64	42.16	19.18%
<b>Totals for Freman, Robert</b>				<b>24</b>	<b>684.84</b>	<b>479.67</b>	<b>1,785.54</b>	<b>1,247.40</b>	<b>538.14</b>	<b>30.14%</b>
<b>Maddox, Don</b>										
01-12-05	22655	5116	YHTS P245/70R16 OWL TL GEO H/T-S 60K	4	82.61	70.22	330.44	280.88	49.56	15.00%
01-23-05	23351	31002	AYAT P195/75R14 WW TL AVID TOUR 80K	2	49.95	39.89	99.90	79.78	20.12	20.14%
01-30-05	23782	31520	YH4S P205/60R16 AVID H4s 91H 60K	1	81.99	55.82	81.99	55.82	26.17	31.92%
<b>Totals for Maddox, Don</b>				<b>7</b>	<b>214.55</b>	<b>165.93</b>	<b>512.33</b>	<b>416.48</b>	<b>95.85</b>	<b>18.71%</b>

Date	Invoice	Part No.	Description	Qty	Sale	Cost	Total Sales	Total Cost	Margin \$	Margin %
<b>YOK - Yokohama (continued)</b>										
<b>Newman, Jesse</b>										
01-03-05	21773	5108	YHTS LT265/75R16 8 OWL TL GEO H/T-S 60K	4	124.99	81.51	499.96	326.04	173.92	34.79%
01-31-05	23822	31022	YAT P205/60R15 BW TL AVID TOUR 80K	2	51.00	42.97	102.00	85.94	16.06	15.75%
01-07-05	22368	31023	YAT P215/60R16 BW TL AVID TOUR 80K	2	78.99	50.17	157.98	100.34	57.64	36.49%
02-13-05	24640	31019	YAT P205/65R15 BW TL AVID TOUR 80K	4	52.92	44.98	211.68	179.92	31.76	15.00%
02-14-05	24652	31022	YAT P205/60R15 BW TL AVID TOUR 80K	2	68.99	42.97	137.98	85.94	52.04	37.72%
02-07-05	24277	5111	YHTS P225/70R16 OWL TL GEO H/T-S 60K	4	104.99	66.72	419.96	266.88	153.08	36.45%
02-07-05	24293	31528	YV4S P225/55R16 AVID V4s 94V 60K	1	118.99	79.83	118.99	79.83	39.16	32.91%
<b>Totals for Newman, Jesse</b>				<b>19</b>	<b>600.87</b>	<b>409.15</b>	<b>1,648.55</b>	<b>1,124.89</b>	<b>523.66</b>	<b>31.76%</b>
<b>Non Profit, Sales</b>										
02-22-05	25125	31522	YV4S P215/50R17 AVID V4s 93V 60K	4	88.30	88.30	353.20	353.20	0.00	0.00%
<b>Totals for Non Profit, Sales</b>				<b>4</b>	<b>88.30</b>	<b>88.30</b>	<b>353.20</b>	<b>353.20</b>	<b>0.00</b>	<b>0.00%</b>
<b>Swift, Joe</b>										
01-12-05	22666	31017	AYAT P175/65R14 BW TL AVID TOUR 80K	2	59.99	38.05	119.98	76.10	43.88	36.57%
01-16-05	22941	5201	YHTS 235/65R17 RBL TL GEO H/T-S 60K	4	150.99	97.45	603.96	389.80	214.16	35.46%
01-17-05	22975	31523	YV4S P215/55R16 AVID V4s 91V 60K	4	90.60	77.01	362.40	308.04	54.36	15.00%
01-26-05	23536	31519	YH4S P205/60R15 AVID H4s 90H 60K	1	55.00	49.63	55.00	49.63	5.37	9.76%
01-05-05	22244	30226	YKAG P185/65R14 BW TL AEGIS LS4 60K	4	59.99	36.73	239.96	146.92	93.04	38.77%
02-14-05	24660	31021	AYAT P195/60R15 BW TL AVID TOUR 80K	1	55.99	41.02	55.99	41.02	14.97	26.74%
02-19-05	25003	5117	YHTS P245/75R16 OWL TL GEO H/T-S 60K	4	113.99	72.80	455.96	291.20	164.76	36.13%
02-02-05	23815	31012	AYAT P215/70R14 WW TL AVID TOUR 80K	2	55.95	45.01	111.90	90.02	21.88	19.55%
02-02-05	23935	31022	YAT P205/60R15 BW TL AVID TOUR 80K	2	50.55	42.97	101.10	85.94	15.16	15.00%
02-02-05	23948	31005	AYAT P175/70R13 BW TL AVID TOUR 80K	2	41.95	31.67	83.90	63.34	20.56	24.51%
02-21-05	25101	10041	AYES 185/60R14 BW TL ES100 40K	1	56.99	56.49	56.99	56.49	0.50	0.88%
02-21-05	25112	31023	ZYAT P215/60R16 BW TL AVID TOUR 80K	1	0.00	64.09	0.00	64.09	-64.09	0.00%
02-07-05	24284	5118	YHTS P255/65R16 OWL TL GEO H/T-S 60K	4	96.00	81.59	384.00	326.36	57.64	15.01%
<b>Totals for Swift, Joe</b>				<b>32</b>	<b>887.99</b>	<b>734.51</b>	<b>2,631.14</b>	<b>1,988.95</b>	<b>642.19</b>	<b>24.41%</b>
<b>Totals for Mfr YOK - Yokohama</b>				<b>102</b>	<b>2,803.85</b>	<b>2,133.04</b>	<b>8,029.14</b>	<b>5,960.00</b>	<b>2,069.14</b>	<b>25.77%</b>
<b>Grand Totals</b>				<b>2,003</b>	<b>54,302.12</b>	<b>43,860.71</b>	<b>141,267.56</b>	<b>111,892.96</b>	<b>29,374.60</b>	<b>20.79%</b>