

ANY REPAIR SHOP
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Tire Margin Mix By Manufacturer

Report Date: 7/28/2005 3:14 pm

For Dates From **12/1/2004** To **7/28/2005**

	Tires Sold	Tire Sales	Tire Cost	Tire Margin \$	Tire Margin %	% of Total Tires Sold	% of Total Sales	% of Total Margin \$
BRI - Bridgestone	279	\$28,325.70	\$21,364.22	\$6,961.48	24.58%	22.59%	30.33%	34.89%
FIR - Firestone	299	\$18,728.05	\$14,723.77	\$4,004.28	21.38%	24.21%	20.05%	20.07%
BFG - Bfgoodrich	122	\$10,565.45	\$8,231.90	\$2,333.55	22.09%	9.88%	11.31%	11.69%
DYT - Dayton	237	\$8,669.25	\$7,730.54	\$938.71	10.83%	19.19%	9.28%	4.70%
MIH - Michelin	58	\$7,897.97	\$7,013.07	\$884.90	11.20%	4.70%	8.46%	4.43%
YOK - Yokohama	99	\$7,100.28	\$5,300.03	\$1,800.25	25.35%	8.02%	7.60%	9.02%
CTL - Continental	38	\$3,015.60	\$2,068.64	\$946.96	31.40%	3.08%	3.23%	4.75%
GOO - Goodyear	19	\$2,456.81	\$1,877.61	\$579.20	23.58%	1.54%	2.63%	2.90%
Manufacturer Not Assigned	17	\$1,685.87	\$1,176.60	\$509.27	30.21%	1.38%	1.81%	2.55%
DLP - Dunlop	8	\$983.96	\$828.68	\$155.28	15.78%	0.65%	1.05%	0.78%
RUN - Runway	15	\$973.87	\$547.68	\$426.19	43.76%	1.21%	1.04%	2.14%
KEL - Kelly Springfield	17	\$743.95	\$826.93	(\$82.98)	-11.15%	1.38%	0.80%	-0.42%
UNR - Uniroyal	7	\$610.29	\$477.03	\$133.26	21.84%	0.57%	0.65%	0.67%
PLT - Pirelli	4	\$458.96	\$436.00	\$22.96	5.00%	0.32%	0.49%	0.12%
FMC - Aurora	2	\$339.98	\$221.22	\$118.76	34.93%	0.16%	0.36%	0.60%
FUZ - Fuzion	4	\$312.28	\$265.44	\$46.84	15.00%	0.32%	0.33%	0.23%
MHK - Mohawk	4	\$195.96	\$117.28	\$78.68	40.15%	0.32%	0.21%	0.39%
GNT - General	2	\$165.98	\$114.86	\$51.12	30.80%	0.16%	0.18%	0.26%
TRL - Trailer Tires	4	\$164.96	\$120.22	\$44.74	27.12%	0.32%	0.18%	0.22%
Grand Totals	1,235	\$93,395.17	\$73,441.72	\$19,953.45	21.36%	100.00%	100.00%	100.00%