

YOUR REPAIR SHOP
 123 MAIN STREET
 ANYTOWN, MN 55555
 Phone - 612-123-1234 Fax - 612-123-1235

Service Writer Sales (Top Performer)

Report Date: 7/28/2005 5:43 pm

For Dates From **1/1/2005** To **1/31/2005**

TOTALS SUMMARY

Total Inv	Avg Inv	Total Inv (0 excl)	Avg Inv (0 excl)	Parts Sales	Parts Cost	Parts Mgn %	Hazard Waste	Shop Supplies	Labor Sales	Sublet Labor	Sublet Cost	Total Sales	Total Margin \$	Total Mrg %
Jesse Newman														
350	\$121.08	268	\$158.12	\$31,379.94	\$20,460.24	34.80%	\$0.00	\$645.59	\$10,130.97	\$220.00	\$120.00	\$42,376.50	\$21,796.26	51.43%
Don Maddox														
356	\$113.49	262	\$154.21	\$28,104.33	\$17,980.63	36.02%	\$0.00	\$756.72	\$11,291.42	\$250.00	\$199.00	\$40,402.47	\$22,222.84	55.00%
Joe Swift														
324	\$104.29	236	\$143.18	\$25,392.47	\$17,196.61	32.28%	\$0.00	\$495.06	\$7,834.16	\$69.00	\$69.00	\$33,790.69	\$16,525.08	48.90%
Robert Freman														
289	\$115.57	227	\$147.14	\$23,124.22	\$14,193.61	38.62%	\$0.00	\$562.10	\$9,713.78	\$0.00	\$0.00	\$33,400.10	\$19,206.49	57.50%
Carl Florek														
241	\$127.97	177	\$174.24	\$21,621.45	\$13,018.45	39.79%	\$0.00	\$595.63	\$8,624.27	\$0.00	\$0.00	\$30,841.35	\$17,822.90	57.79%
Corey Lanley														
90	\$80.19	57	\$126.61	\$5,621.89	\$3,497.92	37.78%	\$0.00	\$111.94	\$1,482.98	\$0.00	\$0.00	\$7,216.81	\$3,718.89	51.53%
Sales Non Profit														
44	\$102.85	29	\$156.05	\$4,400.41	\$5,274.31	-19.86%	\$0.00	\$0.48	\$124.55	\$0.00	\$0.00	\$4,525.44	(\$748.87)	-16.55%
Grand Totals														
1,694	\$113.67	1,256	\$153.31	\$139,644.71	\$91,621.77	34.39%	\$0.00	\$3,167.52	\$49,202.13	\$539.00	\$388.00	\$192,553.36	\$100,543.59	52.22%
												Taxes Collected	\$7,462.43	
													\$200,015.79	

Tire / Parts Totals Detail

Service Writer	TIRE SALES					PARTS SALES					TIRES & PARTS TOTAL	
	Tires Sold	Tire Sales	Tire COGS	Tire Margin \$	Tire Marg %	Parts Sold	Part Sales	Part COGS	Part Margin \$	Part Marg %	Total TP Margin \$	Tot TP Mgn %
Jesse Newman	232	\$17,043.33	\$13,189.94	\$3,853.39	22.61%	2,149.00	\$14,336.61	\$7,270.30	\$7,066.31	49.29%	\$10,919.70	34.80%
Don Maddox	204	\$14,597.72	\$11,386.65	\$3,211.07	22.00%	2,153.00	\$13,506.61	\$6,593.98	\$6,912.63	51.18%	\$10,123.70	36.02%
Joe Swift	194	\$14,624.72	\$11,350.42	\$3,274.30	22.39%	1,797.00	\$10,767.75	\$5,846.19	\$4,921.56	45.71%	\$8,195.86	32.28%
Robert Freman	162	\$11,256.69	\$8,940.54	\$2,316.15	20.58%	1,663.00	\$11,867.53	\$5,253.07	\$6,614.46	55.74%	\$8,930.61	38.62%
Carl Florek	163	\$11,942.54	\$8,852.01	\$3,090.53	25.88%	1,686.00	\$9,678.91	\$4,166.44	\$5,512.47	56.95%	\$8,603.00	39.79%
Corey Lanley	44	\$3,492.13	\$2,614.36	\$877.77	25.14%	536.00	\$2,129.76	\$883.56	\$1,246.20	58.51%	\$2,123.97	37.78%
Sales Non Profit	65	\$4,352.16	\$4,648.49	(\$296.33)	-6.81%	33.00	\$48.25	\$625.82	(\$577.57)	-1197.04%	(\$873.90)	-19.86%
Totals:	1,064	\$77,309.29	\$60,982.41	\$16,326.88	21.12%	10,017.00	\$62,335.42	\$30,639.36	\$31,696.06	50.85%	\$48,022.94	34.39%

Total T & P Sold	11,081.00
Total T & P Sales	\$139,644.71
Total T & P COGS	\$91,621.77