

YOUR REPAIR SHOP
 123 MAIN STREET
 ANYTOWN, MN 55555
 Phone - 612-123-1234 Fax - 612-123-1235

Retail Exceptions By Service Writer - Summary (Missed Profit)

Report Date: 7/28/2005 4:56 pm

NOTE: Some differences between current and invoice amounts may be due to price increases.

For Dates From **12/1/2004** To **12/11/2004**

Grouped by Category. Sorted by Date Posted, Service Writer.

	Missed Opportunities	Qty	Current Extended	Invoice Extended	Missed Profit
Carl Florek					
Belts - 161	1	1	\$46.99	\$0.00	(\$46.99)
Brake Pads - 156	1	1	\$47.99	\$19.40	(\$28.59)
Oil - 168	1	8	\$12.00	\$11.33	(\$0.68)
Oil Change Cards - 149	7	7	\$314.93	\$279.93	(\$35.00)
Oil Filters - 147	1	1	\$7.99	\$1.57	(\$6.42)
Tire Disposal Fees - 170	4	16	\$32.00	\$16.00	(\$16.00)
Tire Services - 173	2	5	\$39.95	\$30.00	(\$9.95)
Tires - 121	31	97	\$7,994.17	\$6,803.97	(\$1,190.20)
Tires Lifetime Balance - 197	3	12	\$96.00	\$54.00	(\$42.00)
TPP Free Replacement - 208	2	8	\$48.00	\$40.00	(\$8.00)
Valve Stems - 152	6	21	\$42.00	\$21.00	(\$21.00)
Totals for Carl Florek	59	177	\$8,682.02	\$7,277.20	(\$1,404.83)
Corey Lanley					
Oil Change Cards - 149	2	2	\$89.98	\$79.98	(\$10.00)
Tire Disposal Fees - 170	1	4	\$8.00	\$4.00	(\$4.00)
Tires - 121	4	10	\$590.94	\$521.95	(\$68.99)
Tires Lifetime Balance - 197	1	4	\$32.00	\$24.00	(\$8.00)
Valve Stems - 152	1	4	\$8.00	\$4.00	(\$4.00)
Totals for Corey Lanley	9	24	\$728.92	\$633.93	(\$94.99)
Don Maddox					
Oil Change Cards - 149	19	21	\$944.79	\$839.79	(\$105.00)
Tire Disposal Fees - 170	4	49	\$138.59	\$49.00	(\$89.59)
TIRE SHOP SUPPLIES - 172	1	1	\$3.00	\$1.00	(\$2.00)
Tires - 121	33	92	\$7,442.19	\$6,236.47	(\$1,205.72)
Tires Lifetime Balance - 197	1	4	\$32.00	\$24.00	(\$8.00)
Valve Stems - 152	3	12	\$24.00	\$12.00	(\$12.00)
Totals for Don Maddox	61	179	\$8,584.57	\$7,162.26	(\$1,422.31)
Jesse Newman					
Filters Air - 153	1	1	\$10.99	\$5.24	(\$5.75)
Oil Change Cards - 149	8	8	\$359.92	\$319.92	(\$40.00)
Tire Services - 173	1	4	\$31.96	\$24.00	(\$7.96)
Tires - 121	21	53	\$3,870.43	\$3,246.91	(\$623.52)
Valve Stems - 152	1	1	\$2.00	\$1.00	(\$1.00)
Wiper Blades - 150	2	4	\$45.96	\$27.08	(\$18.88)

	Missed Opportunities	Qty	Current Extended	Invoice Extended	Missed Profit
Jesse Newman					
Totals for Jesse Newman	34	71	\$4,321.26	\$3,624.15	(\$697.11)
Joe Swift					
Brake Pads - 156	2	2	\$107.98	\$44.99	(\$62.99)
Oil Change Cards - 149	6	6	\$269.94	\$239.94	(\$30.00)
Tire Disposal Fees - 170	3	58	\$116.00	\$56.00	(\$60.00)
Tires - 121	20	56	\$3,596.42	\$2,933.62	(\$662.80)
Tires Lifetime Balance - 197	2	8	\$64.00	\$40.00	(\$24.00)
Valve Stems - 152	3	12	\$24.00	\$8.00	(\$16.00)
Totals for Joe Swift	36	142	\$4,178.34	\$3,322.55	(\$855.79)
Robert Freman					
Oil Change Cards - 149	14	17	\$764.83	\$679.83	(\$85.00)
Tires - 121	20	59	\$4,291.49	\$3,845.85	(\$445.64)
Valve Stems - 152	1	4	\$8.00	\$4.00	(\$4.00)
Totals for Robert Freman	35	80	\$5,064.32	\$4,529.68	(\$534.64)
Sales Non Profit					
Tires - 121	8	24	\$1,952.72	\$1,385.46	(\$567.26)
Totals for Sales Non Profit	8	24	\$1,952.72	\$1,385.46	(\$567.26)
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Grand Totals	242	697	\$33,512.15	\$27,935.23	(\$5,576.93)